

Smarter technology for all

# 2025 Lenovo Commercial Product Selector

NA Commercial Product Managers

Lenovo

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## Customer Personas

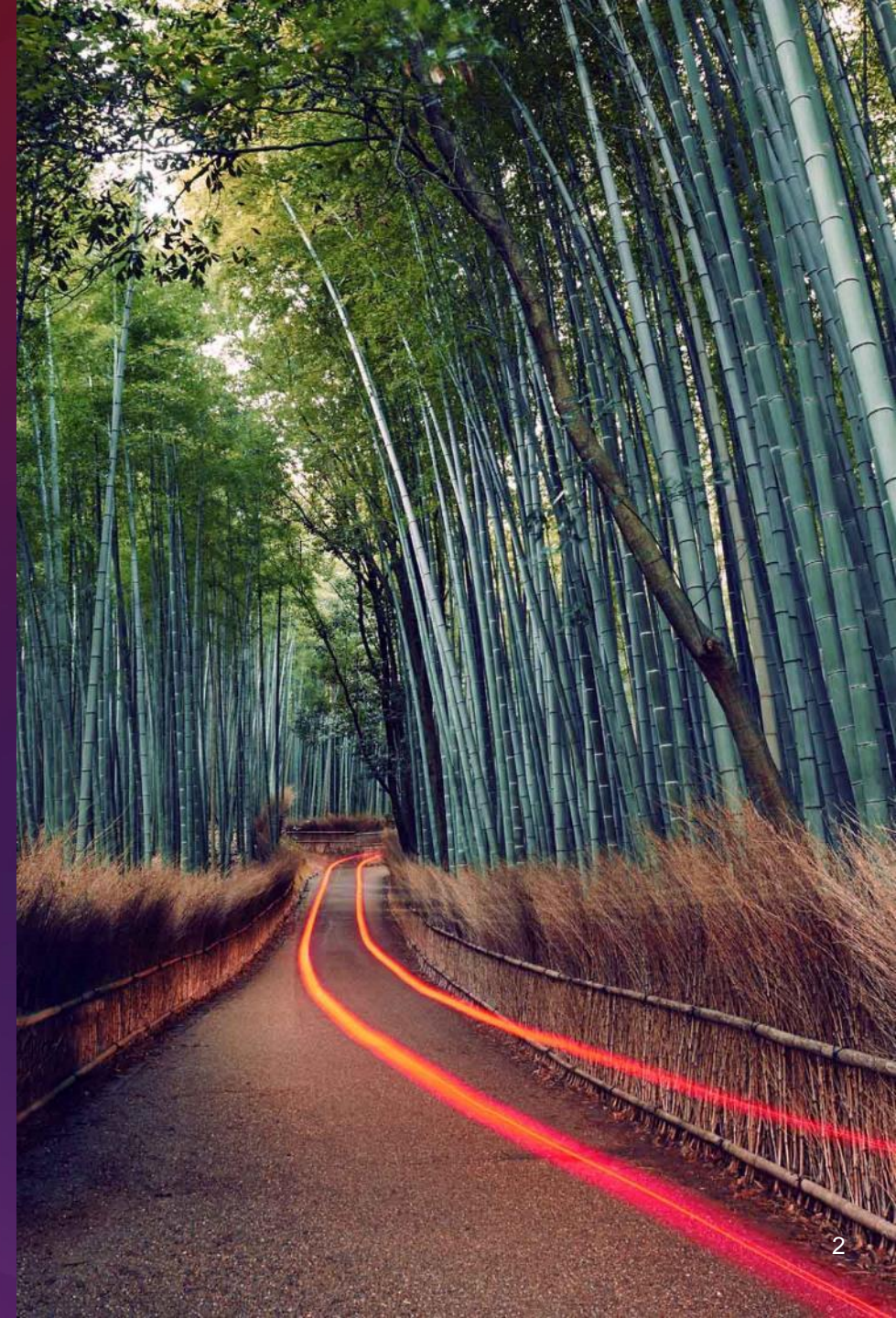
## Portfolio Overview

## Decision Trees

- 13" Decision Tree
- 14" Decision Tree
- 16" Decision Tree

## Product Selectors

- Premium Notebook
- SMB Notebook
- Notebook Services & Software
- Desktop
- Workstation
- Docking Station
- Smart Collab



**Premium Notebook: [Click Here](#)**

**SMB Notebook: [Click Here](#)**

**Notebook Services & Software: [Click Here](#)**

**Desktop and Workstation: [Click Here](#)**

**Docking Stations: [Click Here](#)**

**Smart Collaboration: [Click Here](#)**

# Lenovo Customer Personas

**Mobile / Hybrid Users**

**Admin / Office Workers**

**Power Users**

**AI Inclined**

**Operating System Explorers**



# Mobile / Hybrid Workers



**People with autonomy and flexibility to blend working in the office, remotely, or on the go**



**Flexibility to decide when, how and where they work optimally on any given day.**



**Almost all users regardless of industry, Finance, Marketing, Support Position, Healthcare Admin, Legal**



# Admin / Office Workers



**Those who provide support, developing processes and initiatives**



**Provide tools that enable the organization to run efficiently**

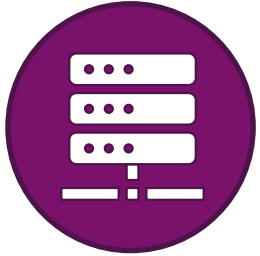


**Administrative, Admissions (Health/EDU), Inside Sales, Shipping/Receiving, Helpdesk, Hospitality, Banking, Health Desk, Legal**





# Power Users



**Users of systems or programs to maximize their skills and expertise**



**Boost and foster growth for an enterprise**



**Design, Marketing, Product Developer, Editor, Engineer, Data Scientist, Graphic Design, Inventor, Imaging in Healthcare, Geologist, Lab Technician, Animator, Oil & Gas**



# AI Inclined



**Users excited by AI capabilities, new products and technologies, and working more efficiently**



**People looking to simplify their processes by taking advantage of innovation**



**SMB, Retail, Restaurants, Education, Healthcare, Finance, Consulting, Administration**





# Operating System Explorers



**Users not dedicated to an operating system**



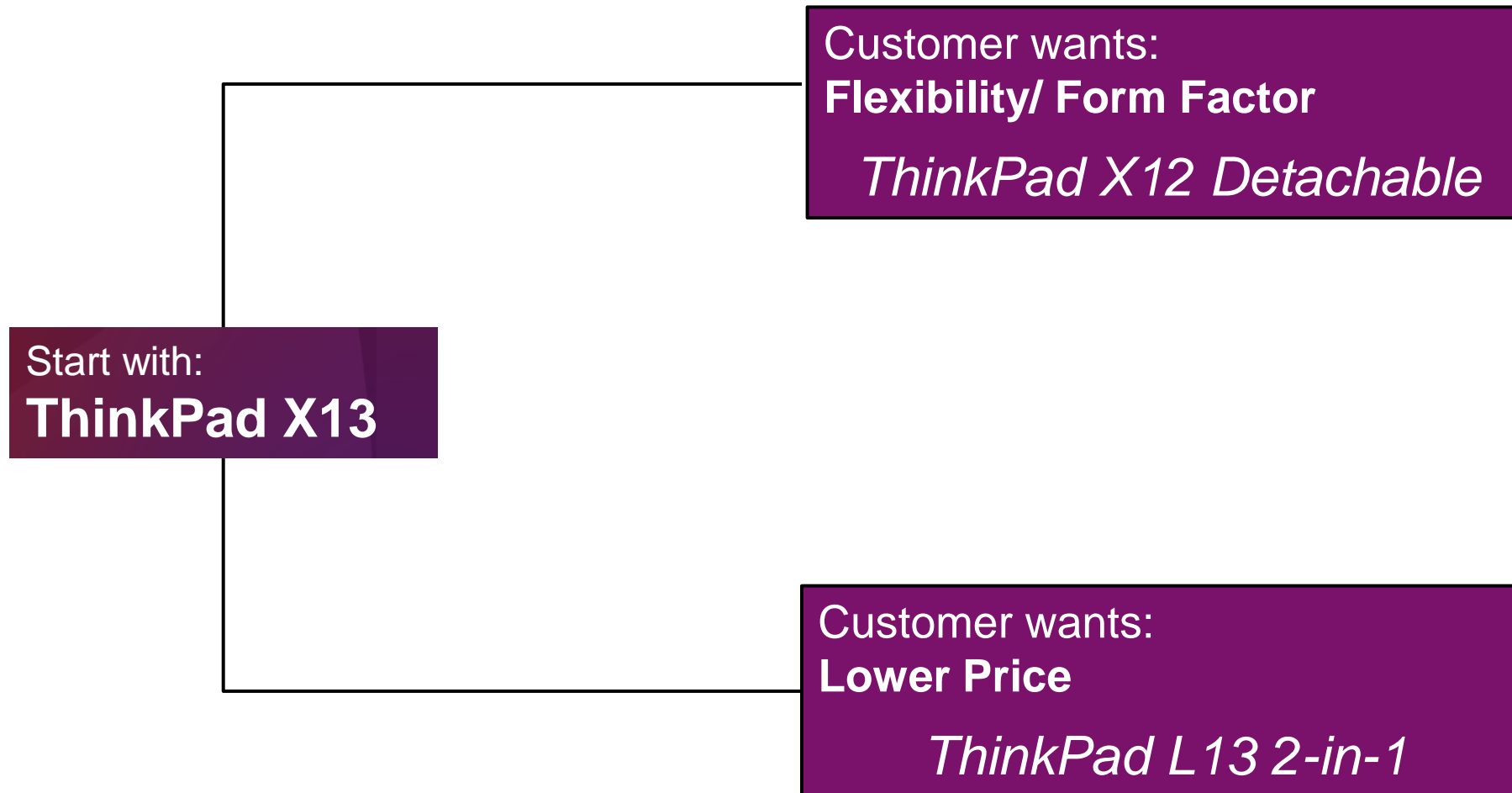
**Customers of competition curious about options outside of familiarity, open-minded**



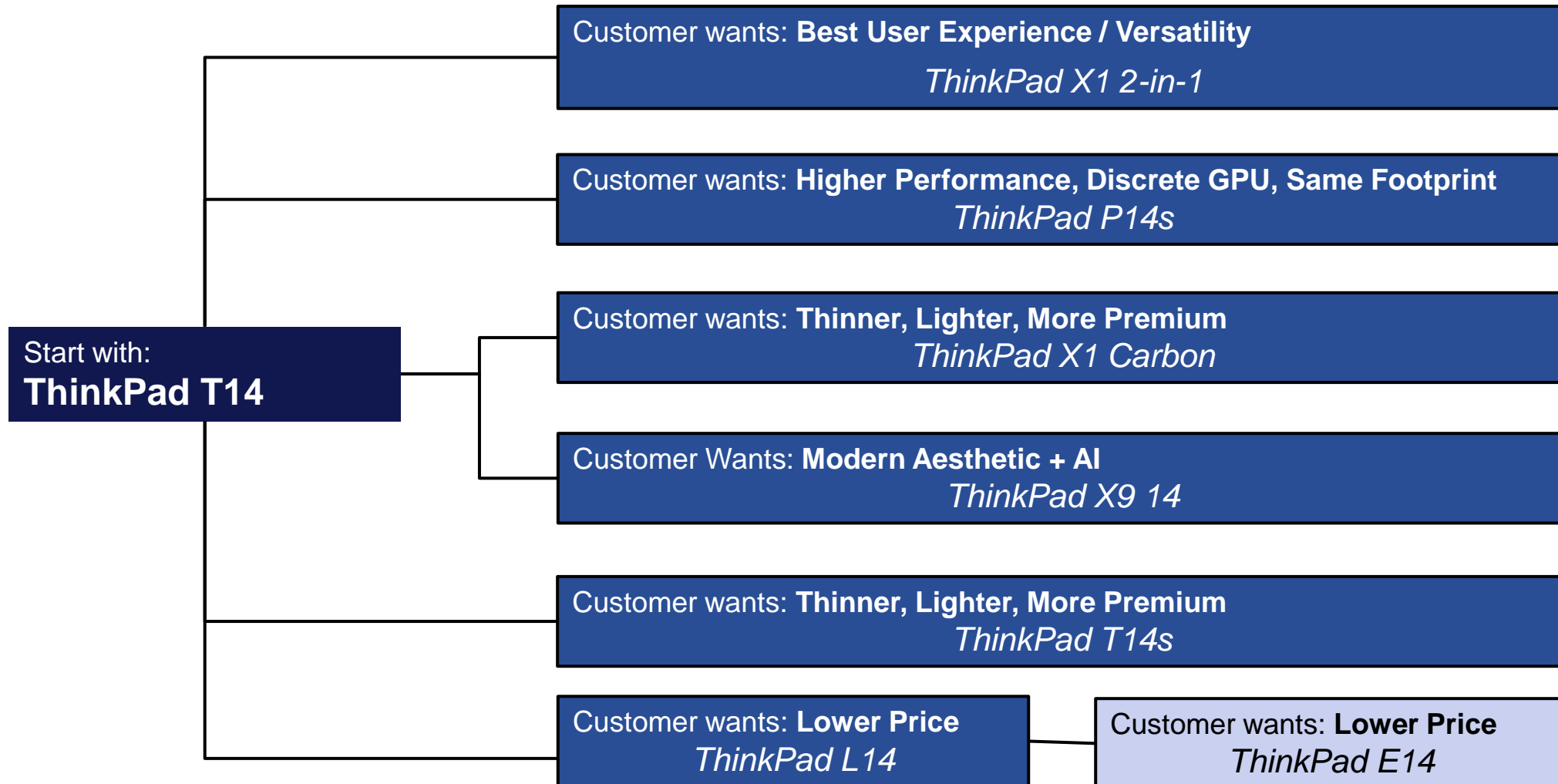
**Any and all**



# 12 - 13" Notebook Decision Tree



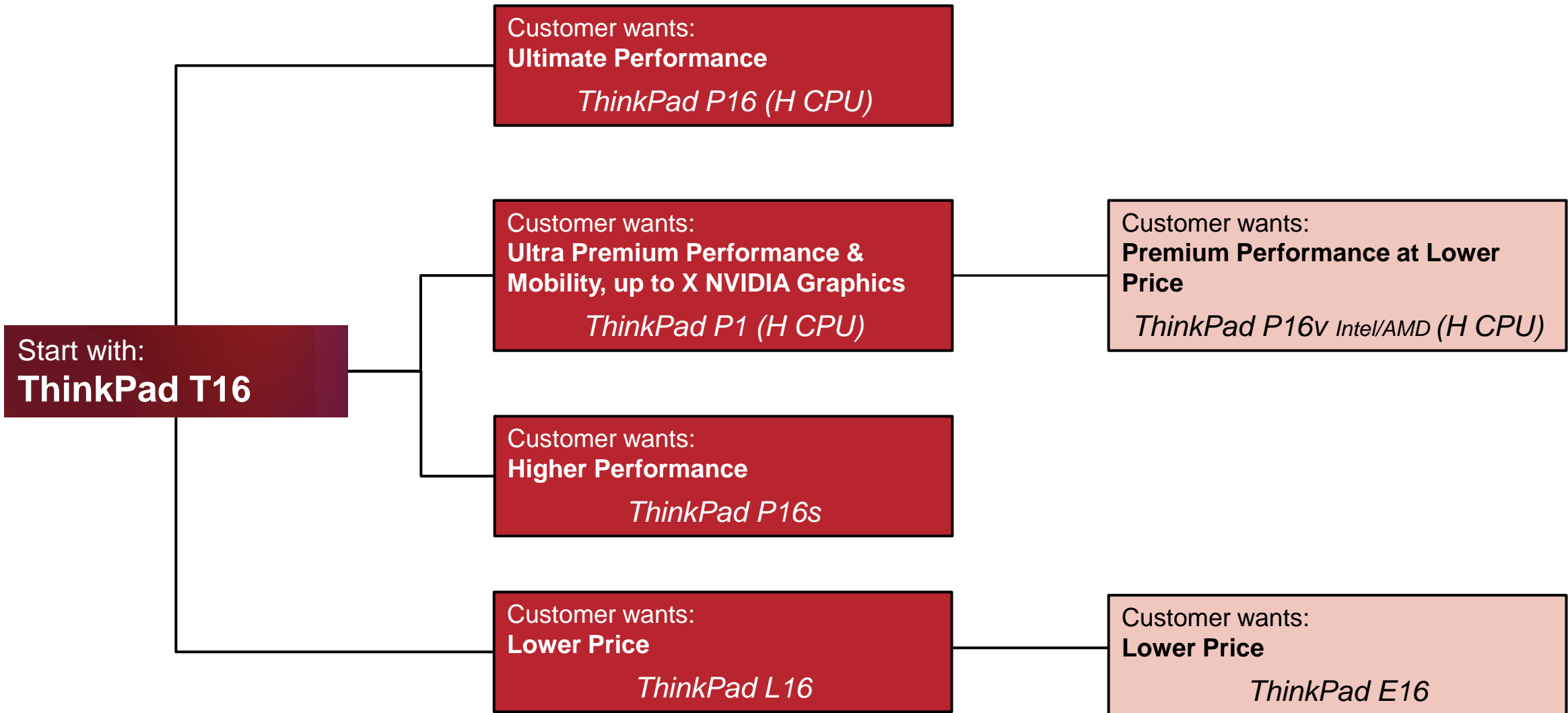
# 14" Notebook Decision Tree



# 16" Notebook Decision Tree



Go back

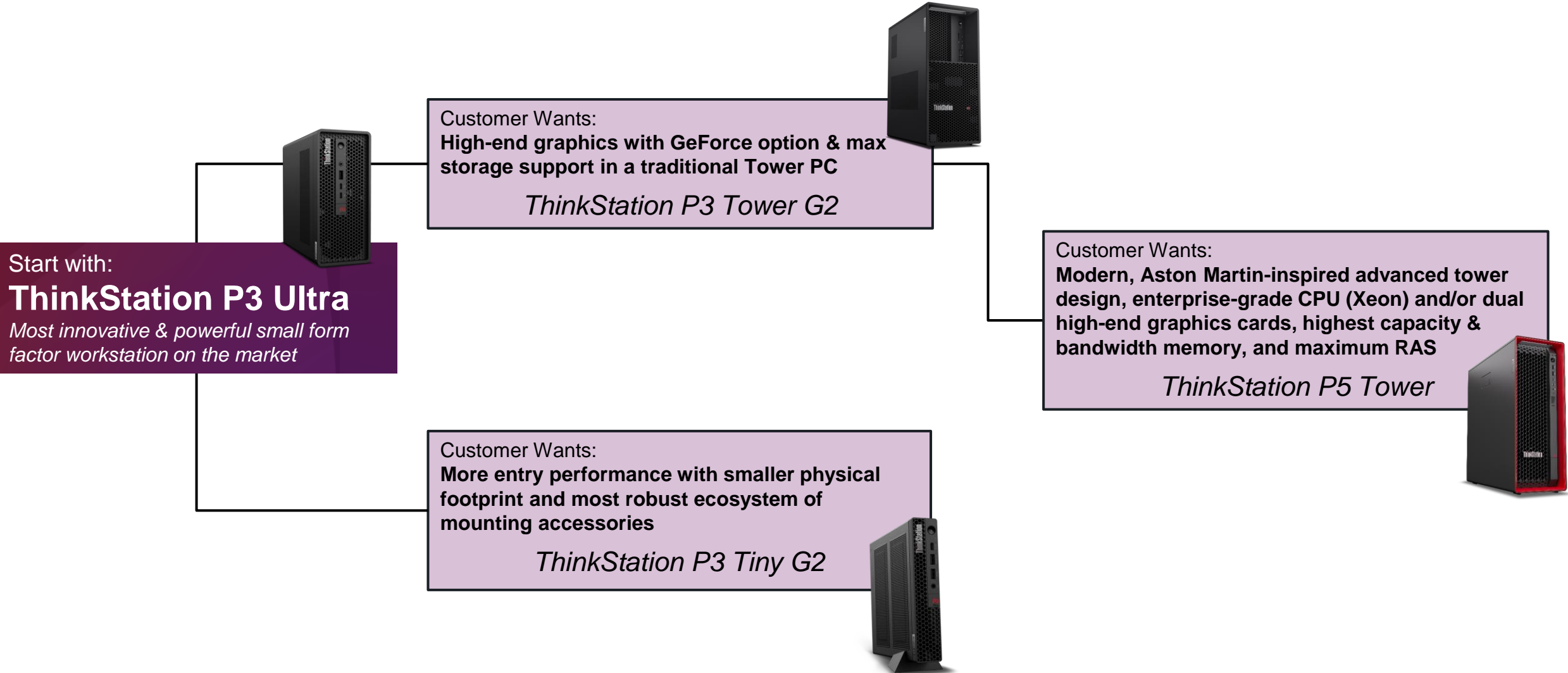






# Entry & Mainstream Desktop Workstation

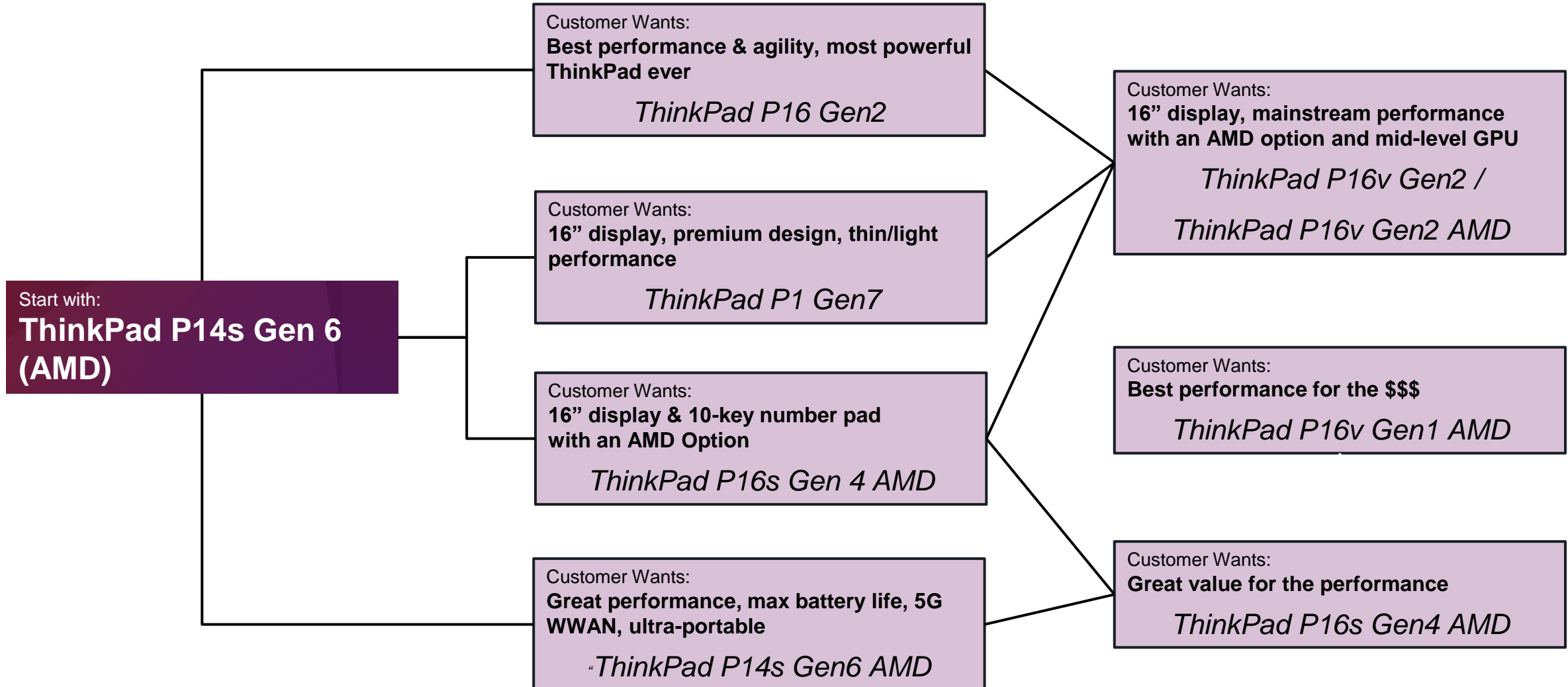
*Specific workflow and application requirements should be the initial decision driver for workstations*



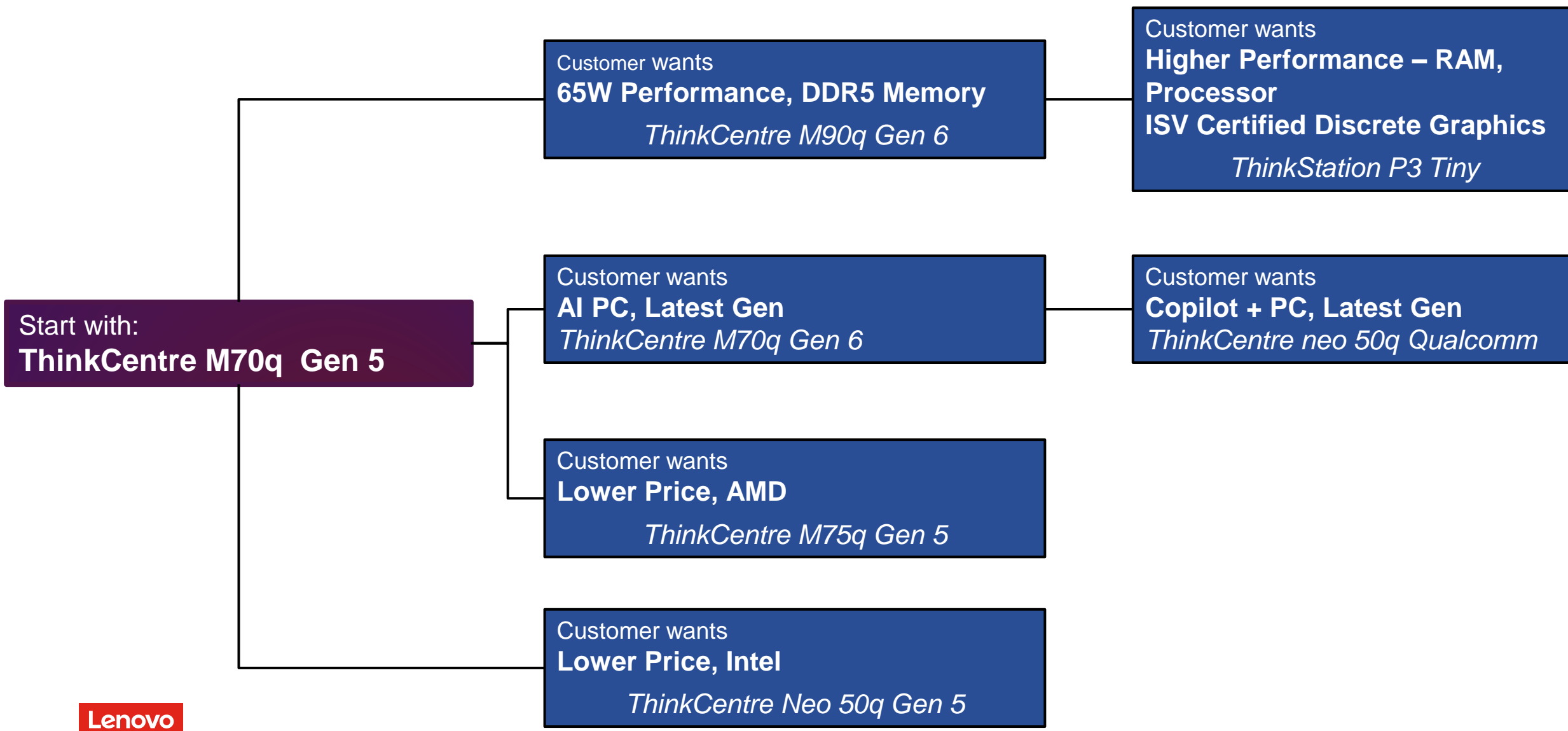


# Mobile Workstation Decision tree

Specific workflow and application requirements should be the initial decision driver for workstations



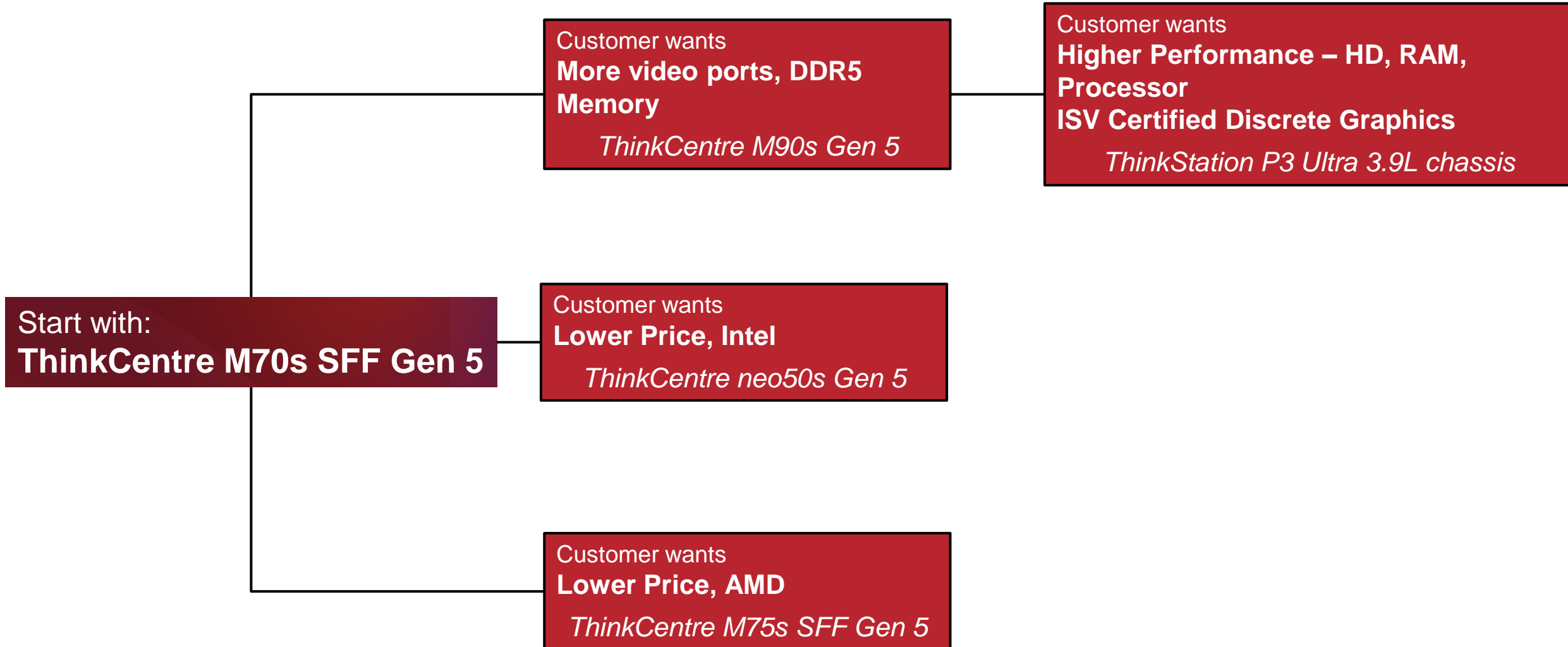
# Tiny Form Factor



# Small Form Factor



Go back





# Tower Form Factor

Start with:

***ThinkCentre M70t Tower Gen 6***

Customer wants

**Higher Performance, HD, RAM, Processor  
ISV Certified Discrete Graphics**

*ThinkStation P3 Tower Gen2– Intel*

Customer wants

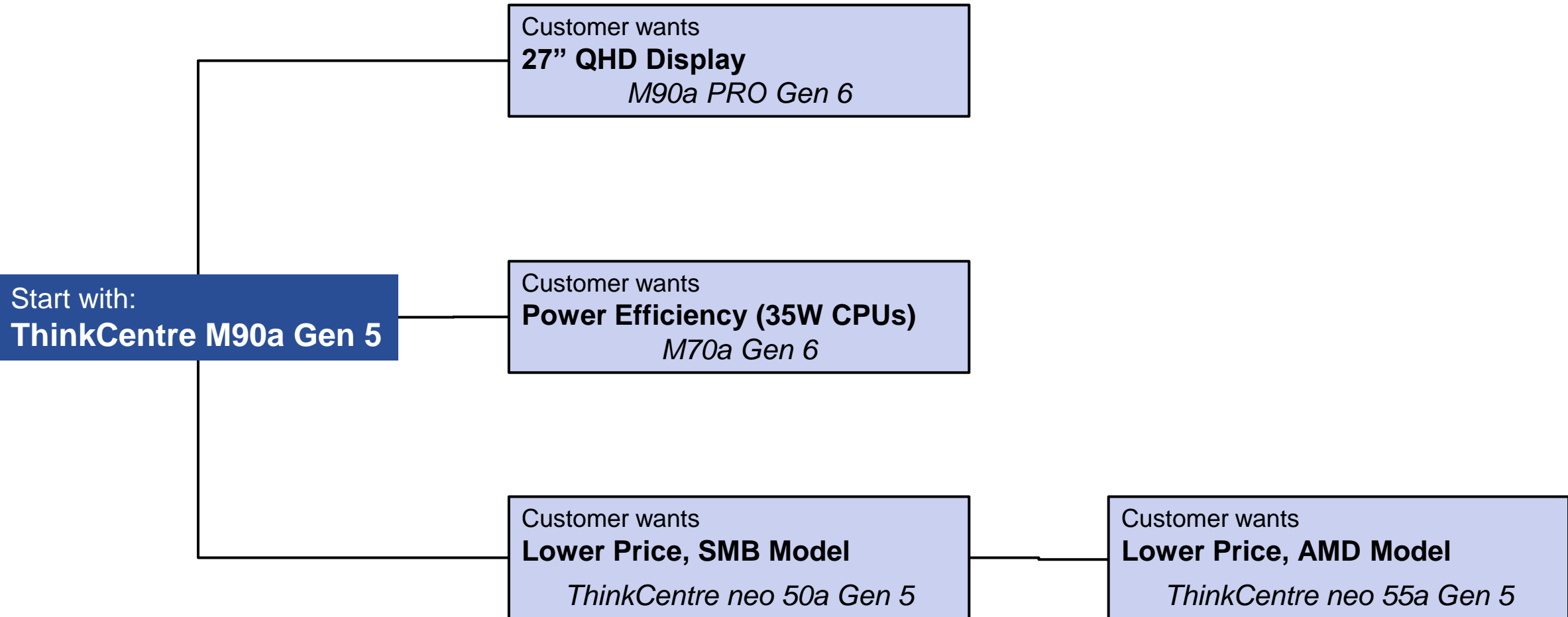
**dGPU, Higher Power Supply Options,  
More video ports, DDR5 Memory**

*ThinkCentre M90t Gen 6*

# All in One



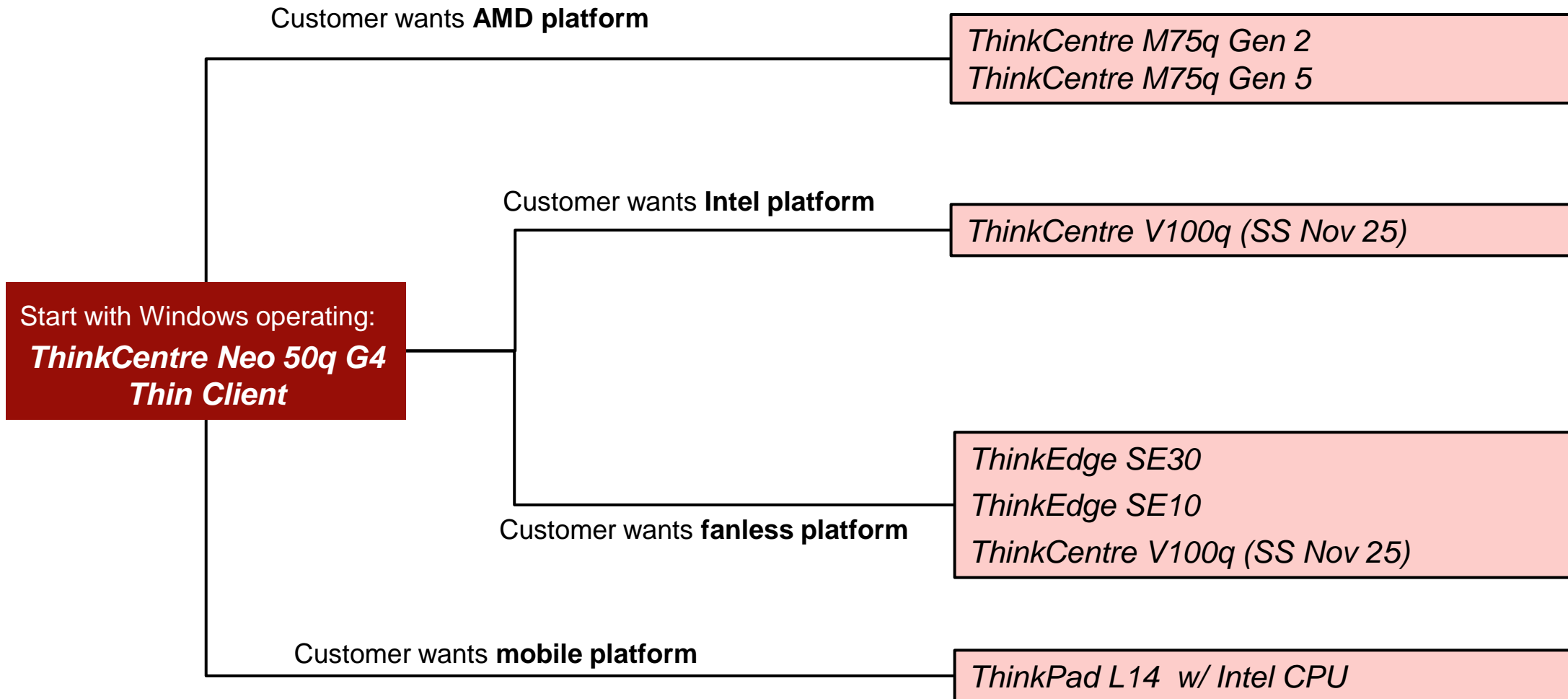
Go back



# Thin Client (IGEL, win IoT)

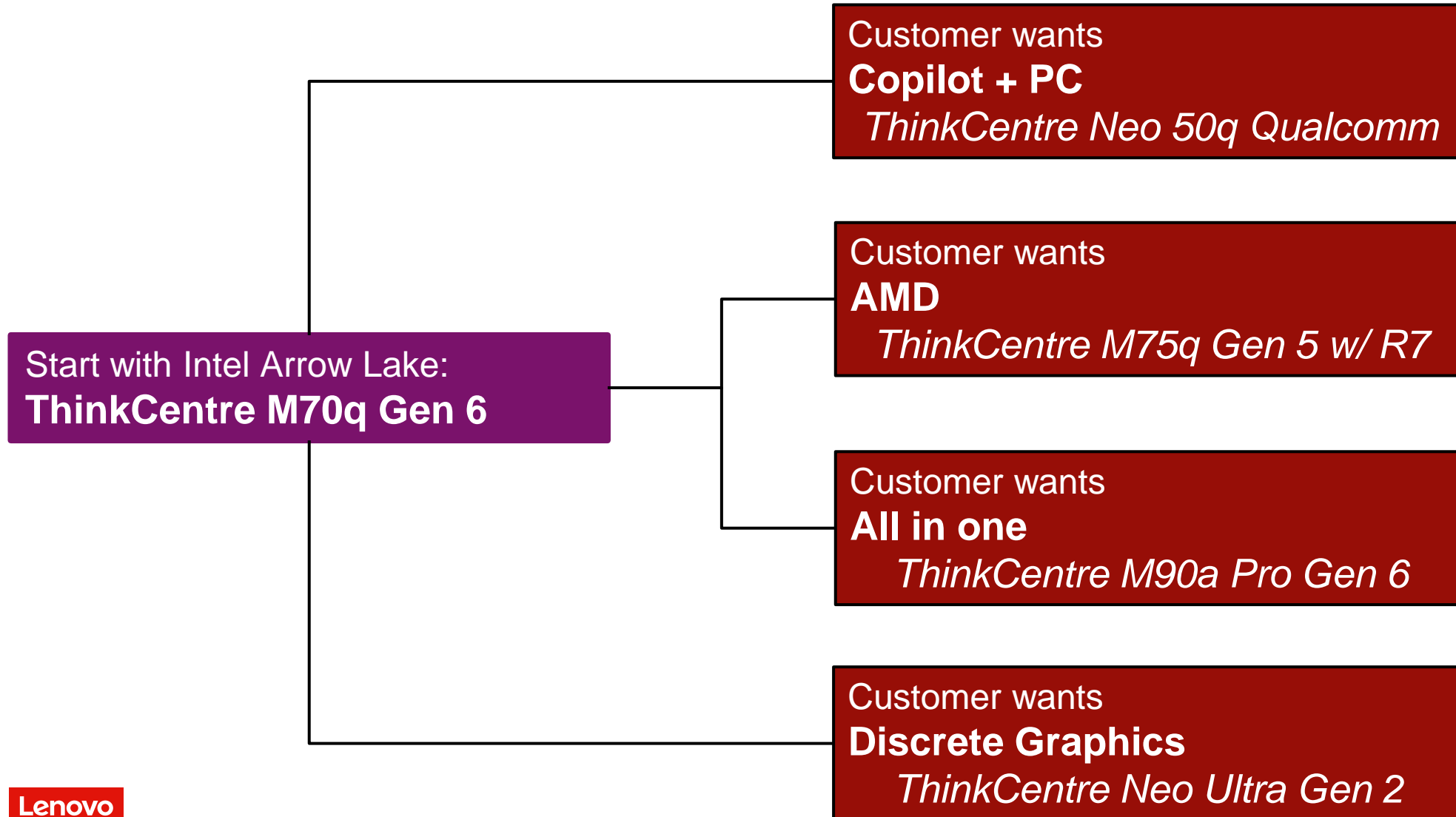


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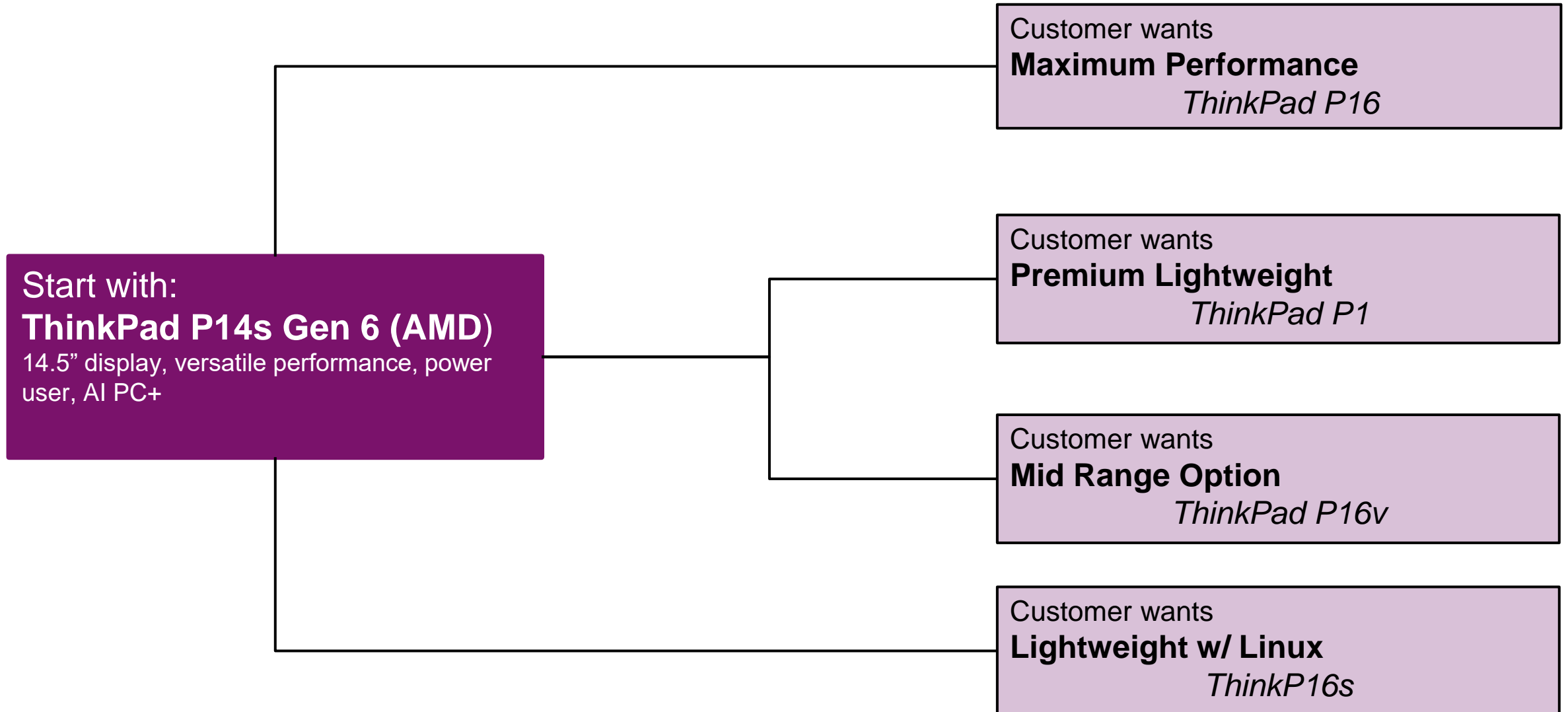
*\*Engage your TCA and Spencer White to assist with the best VDI/Thin Client solution with your customer\**

# AI PC - ThinkCentre

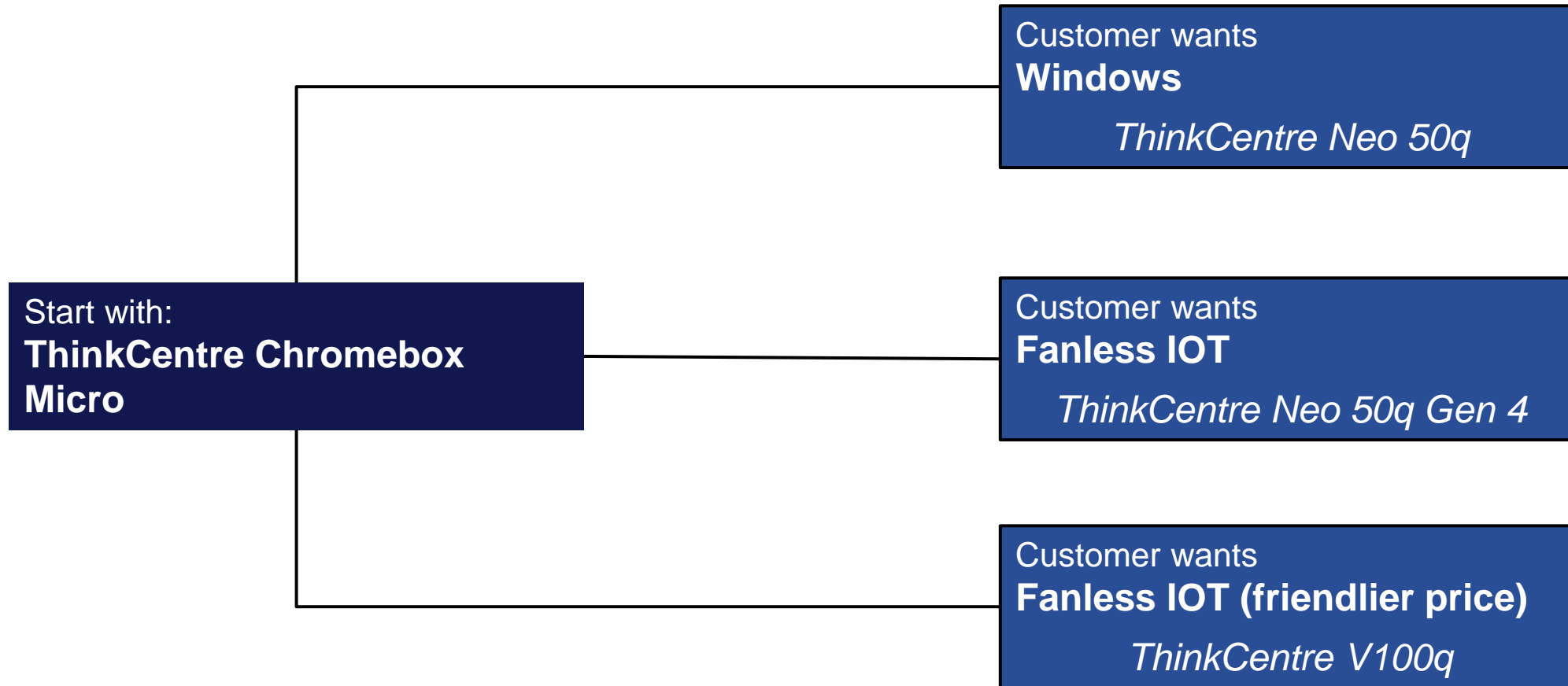




# AI Workstation



# Digital Signage



# Docking Station

Start with:

**ThinkPad Universal USB-C Dock**

OR

**ThinkPad Universal USB-4 Smart Dock**  
(40BC0135US)

Customer wants

**To Purchase a High-End P Series Workstation**

*ThinkPad Universal Thunderbolt 4 Workstation Dock OR*

*ThinkPad Thunderbolt 5 Smart Dock*

Customer wants

**Thunderbolt Dock or Needs Support for 4 Displays**

*ThinkPad Universal Thunderbolt 4 Dock OR*

*ThinkPad Universal Thunderbolt 4 Smart Dock Gen 2*

Customer wants

**USB-C Universal Dock, is SMB, Only Needs Support for 2 Displays**

*Lenovo USB-C Dual Display Travel Dock*

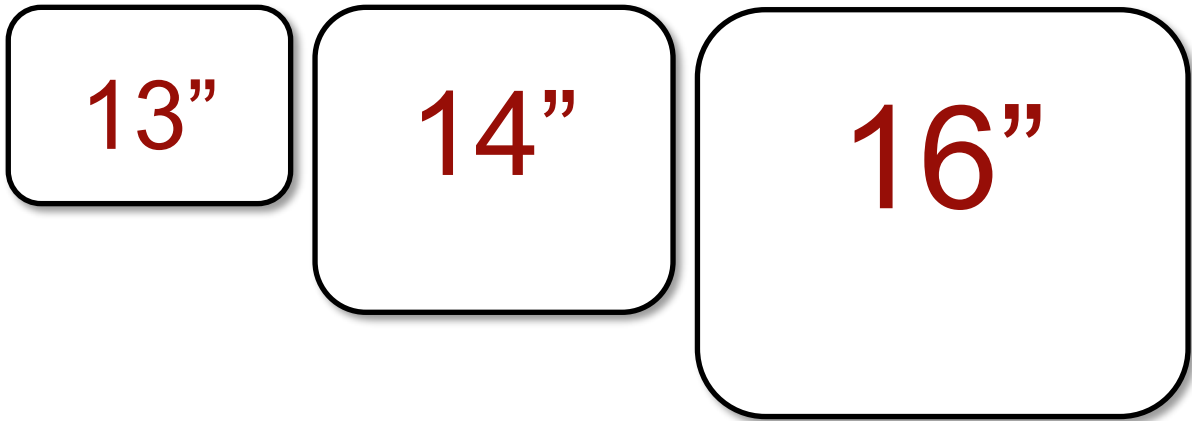
Customer wants

**Mixed Fleet of Notebooks, Some with USB-C and Some Only with USB-A**

*ThinkPad Hybrid USB-C with USB-A Dock*

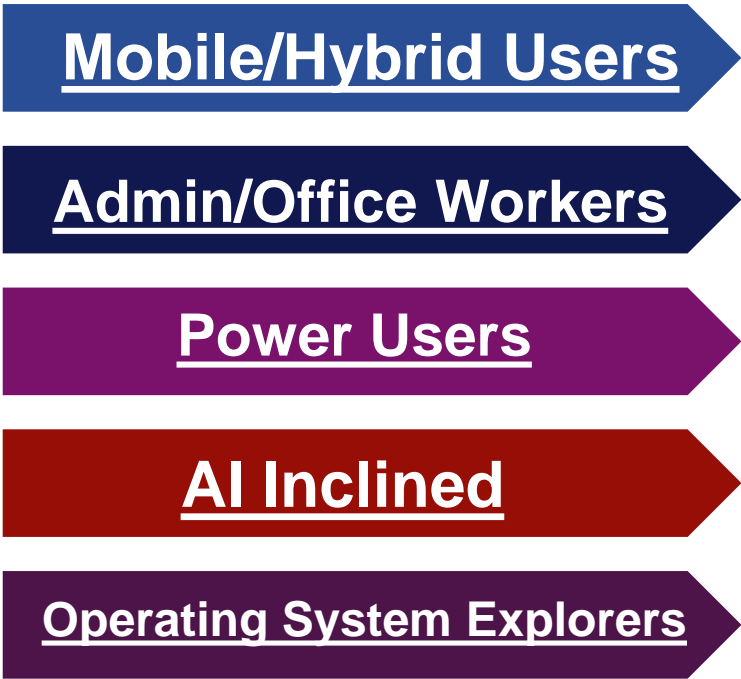
# Lenovo Commercial Notebook: Enterprise / Premium

Start With Screen Size



Notebook Portfolio Overview

Start with User Persona



Dell & HP Comparable Models

# 2025 Notebook Portfolio Overview

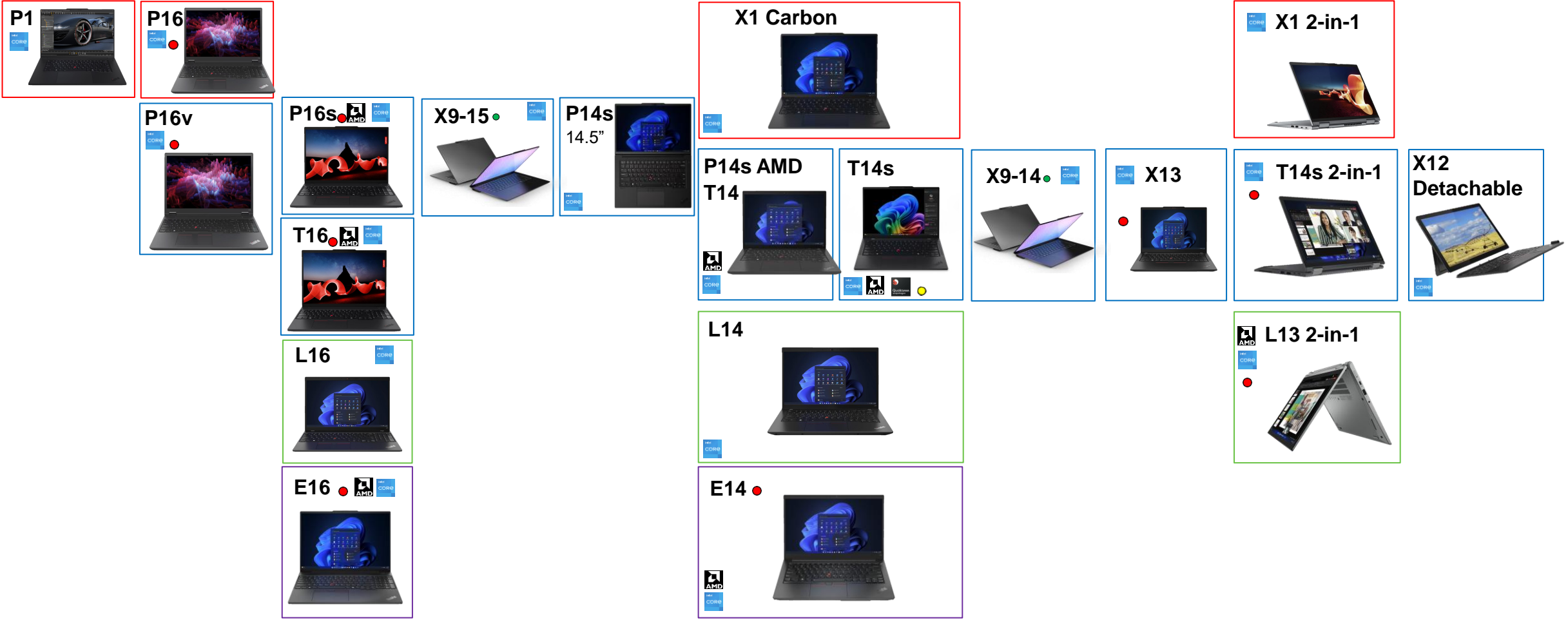


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# ThinkPad – 2025 Portfolio



Performance		Mobility			
16"		15"	14"		13"
					Convertible 360° Hinge
					Detachable





# ThinkPad 2025 AI PC Options

Good, Better, Best

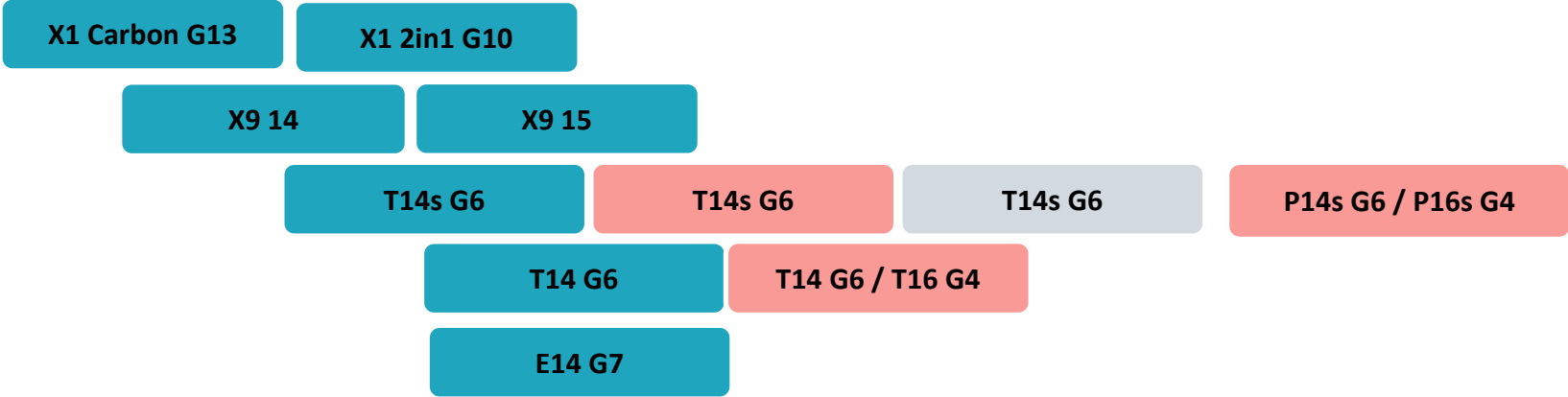
Qualcomm

AMD

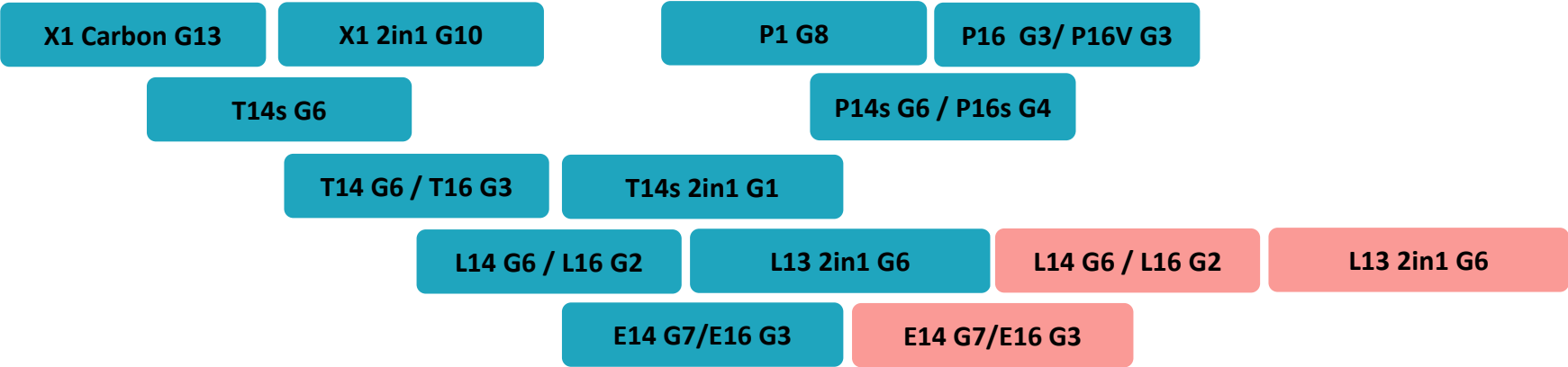
Intel vPro



40+ TOPS



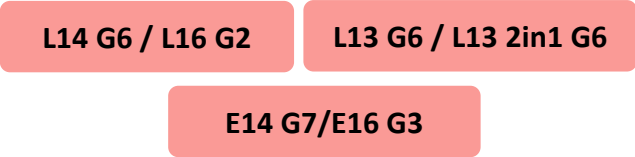
10-20 TOPS



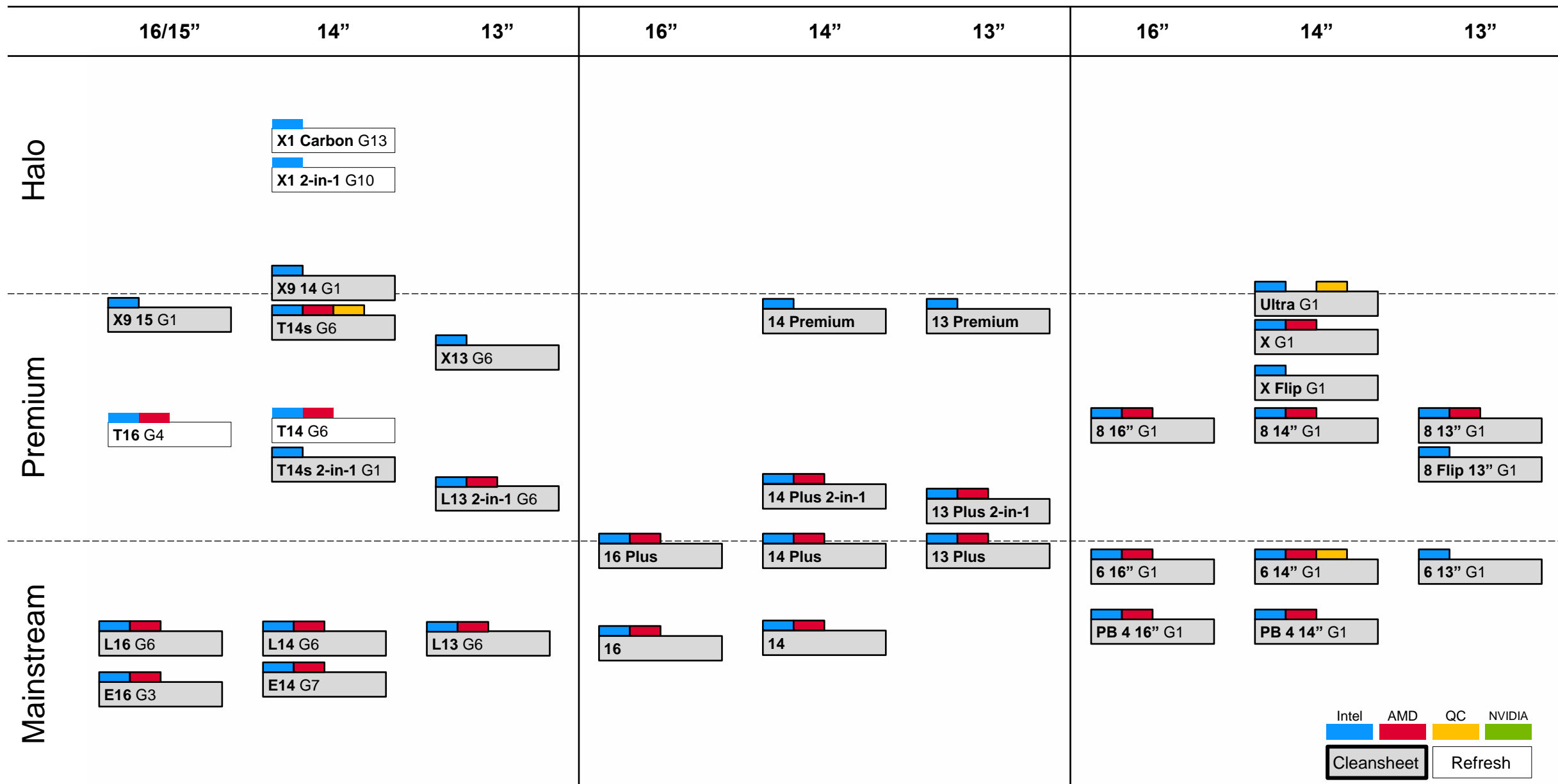
HawkPoint2 R7 Only



No NPU



HawkPoint2 R5 Only




# Mobile/Hybrid Workers

Start with:



## ThinkPad X1 Carbon Gen 13

- Starting at 2.17lbs
- Available with Intel Arrow Lake and Lunar Lake 
- Available with trackpad or touchpad
- [Click here for services](#)
- [Click here for specs](#)

If the customer wants...

**Convertible /  
Hybrid Model**  
X1 2-in-1

**New Offering**  
X9

**Premium  
Mainstream**  
T14s



# Convertible / Hybrid Model:

Start with:



**ThinkPad X1 2-in-1 Gen 10**

- 360 Degree Hinge
- Copilot + PC (Intel)
- Luna Grey

[Click here for services](#)

[Click here for specs](#)

If the customer wants...



Friendlier Price



**ThinkPad L13 2-in-1 Gen 6**

- Up to Intel Core Ultra 7 265U / AMD Ryzen 7 PRO 250 processor
- Starting at 2.87lbs
- Up to 12.7hrs battery life
- Optional integrated pen
- [Click here for specs: Intel](#) [AMD](#)

[Click here for services](#)



# Premium Mainstream



## ThinkPad T14s

- Starting at 2.72lbs
- Up to 64GB LPDDR5x-7500, soldered
- CRU Battery
- Click for specs: [Intel](#) [AMD](#) [Qualcomm](#)

[Click here for services](#)



## ThinkPad T14

- Starting at 2.88lbs
- 5 CRU Components: Memory, SSD, Battery, WWAN, Keyboard
- 9/10 iFixit score
- Click here for specs: [Intel](#) [AMD](#)

[Click here for services](#)



# New Offering – X9



## ThinkPad X9



- Starting at 2.66 lbs
- Copilot + PC features (Intel)
- No trackpoint
- OLED Displays only
- Haptic touchpad
- Recycled Aluminum Chassis

**Click for specs: [X9-14](#) [X9-15](#)**

**Click for services: [X9-14](#) [X9-15](#)**





# 14" Screen & Serviceability:

## Start with:



### ThinkPad T14 Gen 6

- Starting at 2.88lbs
- 5 CRU Components: Memory, SSD, Battery, WWAN, Keyboard
- 9/10 iFixit score
- Click here for specs: [Intel](#) [AMD](#)

[Click here for services](#)

## If the customer wants...

↳ Friendlier Price Point



### ThinkPad L14

- Starting at 3.09 lbs
- 5 CRU Components
- Port Rich
- Click for specs: [Intel](#)

[Click here for services](#)





# 13" Smaller Screen:

## ThinkPad X13 Gen 6



- Up to Intel Core Ultra 7 255H w/ 96 overall peak TOPS
- Starting at 2.10 lbs
- 14.88 hrs battery life, CRU

[Click here for specs](#)

[Click here for services](#)





# High Performance:



## Start with: **ThinkPad P1 G7**

- Up to Intel Core Ultra 9 185H
- USB-A, 3x USB-C, HDMI, Audio, SD Express card reader, SIM
- Up to 16.0" (3840 x 2400) OLED, 400nits
- 90Wh Battery

[Click here for services](#)

[Click here for specs](#)

## If the customer wants...

Lower cost, lower-end graphics



### **ThinkPad P16v Gen 2**

- Up to Intel Core Ultra 9 185H
- 1x USB-A 3.2 Gen 1, 2x TBT4, SD Express 7.0 Card Reader, HDMI 2.1, Audio Jack, SCR
- Up to 16.0" WQUXGA (3840x2400) IPS, 800nits
- 90Wh Battery

[Click here for services](#)

[Click here for specs](#)



Ultimate Performance



### **ThinkPad P16 Gen 2**

- Up to Intel Core i9-13980HX or Core i7-14700HX
- Up to NVIDIA RTX 5000 Ada Generation
- Up to 192 GB DDR5 Non-ECC
- Up to 16" OLED, 400 nits

[Click here for services](#)

[Click here for specs](#)





# Tablet:



## ThinkPad X12 Detachable Gen 2

- Starting at 1.67lbs (tablet only)
- 12.47 hrs battery life
- Optional pen

[Click here for services](#)

[Click here for specs](#)

## If the customer wants...

↳ Convertible, Premium



## ThinkPad X1 2-in-1 Gen 10

- 360 Degree Hinge
- Copilot + PC (Intel)
- Luna Grey

[Click here for services](#)

[Click here for specs](#)



# Admin / Office Workers

## Start with:



### ThinkPad T14 Gen 6

- Starting at 2.88lbs
- 5 CRU Components: Memory, SSD, Battery, WWAN, Keyboard
- 9/10 iFixit score
- Click here for specs: [Intel](#) [AMD](#)

[Click here for services](#)

## If the customer wants...

\*Click option for linked page\*

**Best User Experience /  
Versatility**  
X1 2-in-1

**Higher Performance  
& Graphics**  
P14s

**Price Friendly**  
L14



Admin/Office  
Workers



Go back

# Best User Experience / Versatility:

Start with



## ThinkPad X1 2-in-1 Gen 10

- 360 Degree Hinge
- Copilot + PC
- Luna Grey

[Click here for services](#)

[Click here for specs](#)



## ThinkPad X1 Carbon Gen 13

- Starting at 2.17lbs
- Available with Intel Arrow Lake and Lunar Lake
- Available with trackpad or touchpad

[Click here for services](#)

[Click here for specs](#)





Admin/Office  
Workers

# Higher Performance & Graphic:



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## ThinkPad P14s Gen 6 AMD

- AMD Ryzen AI PRO 300 Series
- Up to 96 GB 5600 MT/s DDR5
- 2.8k OLED Touch
- CRU Battery
- 50 TOPs NPU Copilot + PC Certified

[Click here for services](#)

[Click here for specs](#)

**\*2025 product information coming soon**



## ThinkPad P14s Gen 5 Intel

- Up to Intel Core Ultra 9 185H
- Up to NVIDIA RTX 500 Ada Generation 4GB GDDR6
- 14.5" display, up to 3K 430nits, 100% DCI-P3

[Click here for services](#)

[Click here for specs](#)

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Admin/Office  
Workers

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# 14" Alternatives:

Start with



ThinkPad T14s Gen 6

- Starting at 2.72lbs
- Up to 64GB LPDDR5x-7500, soldered
- CRU Battery
- Click for specs: [Intel](#) [AMD](#) [Qualcomm](#)

Click here for services

If the customer wants...

Lower Price



ThinkPad L14 Gen 6

- Starting at 3.09 lbs
- 5 CRU Components
- Port Rich
- Click for specs: [Intel](#)

Click here for services



Admin/Office  
Workers

# 16" Options



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## ThinkPad T16 Gen 4

- Intel Lunar Lake
- 1x USB-A 3.2 G1, 1xUSB-A 3.2 G1(always on), 2 x USBC(TBT4), Audio, HDMI 2.1, RJ45, SIM
- Up to 16" (1920 x 1200) IPS, 500nits
- >17.8 hrs battery life
- Click here for specs: [Intel](#)

[Click here for services](#)

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## ThinkPad L16 Gen 2

- Starting at 3.96 lbs
- 5 CRU Components
- Has the 10 key
- Up 13.06 hrs battery life
- Click here for specs: [Intel](#)

[Click here for services](#)



Admin/Office  
Workers



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# Price Friendly:

## Start with



**ThinkPad L14 Gen 6**

- Starting at 3.09 lbs
- 5 CRU Components
- Port Rich
- Click for specs: [Intel](#)

[Click here for services](#)



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\$



**ThinkPad L16 Gen 2**

- Starting at 3.96 lbs
- 5 CRU Components
- Has the 10 key
- Up 13.06 hrs battery life
- Click here for specs: [Intel](#)

[Click here for services](#)



# Power Users



## Start with:



### ThinkPad P16s (Intel / AMD)

- Starting at 4lbs
- AMD Ryzen AI PRO 300 Series / Intel Core Ultra 9 185H
- Copilot + PC w/ AMD
- Lightest Mobile Workstation
- Click here for specs: [AMD](#) [Intel](#)

[Click here for services](#)

## If the customer wants...

**Most Powerful  
Performance**

P16

**Premium Power +  
Mobility**

P1

**Entry Price Point AMD  
Options**

P14s, P16s





Power Users/  
Creators

# Most Powerful Performance:



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\*2025 product information coming soon

## ThinkPad P16 Gen 2

- Up to Intel Core i9-13980HX or Core i7-14700HX
- Up to NVIDIA RTX 5000 Ada Generation
- Up to 192 GB DDR5 Non-ECC
- Up to 2x 4TB M.2 PCIe NVMe SSD w/ RAID 0/1 support
- Up to 16" OLED, 400 nits

[Click here for services](#)

[Click here for specs](#)



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Power Users/  
Creators

# Value Focused:



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\*2025 product information coming soon

## ThinkPad P16v Gen 2

- + Up to Intel Core Ultra 9 185H
- + 1x USB-A 3.2 Gen 1, 2x TBT4, SD Express 7.0 Card Reader, HDMI 2.1, Audio Jack, SCR
- + Up to 16.0" WQUXGA (3840x2400) IPS, 800nits
- + 90Wh Battery

[Click here for services](#)

[Click here for specs](#)

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Power Users/  
Creators



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# Premium Power + Mobility:



\*2025 product information coming soon

## ThinkPad P1 Gen 7

- + Up to Intel Core Ultra 9 185H
- + USB-A, 3x USB-C, HDMI, Audio, SD Express card reader, SIM
- + Up to 16.0" (3840 x 2400) OLED, 400nits
- + 90Wh Battery

[Click here for services](#)

[Click here for specs](#)

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# Smaller Screen



## ThinkPad P14s Gen 6 AMD

- AMD Ryzen AI PRO 300 Series
- Up to 96 GB 5600 MT/s DDR5
- 2.8k OLED Touch
- CRU Battery
- 50 TOPs NPU Copilot + PC Certified

[Click here for services](#)

[Click here for specs](#)

**\*2025 product information coming soon**



## ThinkPad P14s Gen 5 Intel

- Up to Intel Core Ultra 9 185H
- Up to NVIDIA RTX 500 Ada Generation 4GB GDDR6
- 14.5" display, up to 3K 430nits, 100% DCI-P3

[Click here for services](#)

[Click here for specs](#)



Power Users/  
Creators



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# Entry Price Point AMD Options:

Start with



ThinkPad P14s Gen 6 AMD

\$

- AMD Ryzen AI PRO 300 Series
- Up to 96 GB 5600 MT/s DDR5
- 2.8k OLED Touch
- CRU Battery
- 50 TOPs NPU Copilot + PC Certified

[Click here for services](#)

[Click here for specs](#)

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If the customer wants...

Larger screen



ThinkPad P16s Gen 4 AMD

- Copilot + PC
- AMD Ryzen AI PRO 300 Series
- 57 WHr & 86WHr CRU Battery
- TrackPoint Quick Menu

[Click here for services](#)

[Click here for specs](#)





Power Users/  
Creators

# Creator Flexibility, no GPU:



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## ThinkPad X1 2-in-1

- 360 Degree Hinge
- Copilot + PC
- Luna Grey

[Click here for services](#)

[Click here for specs](#)



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AI  
Inclined

# AI Inclined



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## CPU Preference

intel.

AMD

Qualcomm

## Interested in GPU

P16s

P16

P16v

P14s

P1



AI  
Inclined

# Intel



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## 10 – 20 TOPS

- X1 Carbon G13
- X1 2-in-1 G10
- P1 G8
- P16 G1 / P16v G3
- T14s G6
- T14 G6 / T16 G3
- T14s 2-in-1 F1
- L14 G6 / L16 G2
- L13 2-in-1 G6
- E14 G7 / E16 G3



## 40 + TOPS

- X1 Carbon G13
- X1 2-in-1 G10
- X9 14 / X9 15
- T14s G4
- T14 G4
- E14 G7

*ThinkPad X1 Carbon Gen 13 Link*



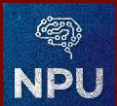


AI  
Inclined

# AMD



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10 – 20 TOPS

- L14 G6 / L16 G2
- L13 2-in-1 G6
- E14 G7 / E16 G3



40 + TOPS

- T14s G6
- P14s G6 / P16s G4
- T14 G6 / T16 G4



*ThinkPad T14s Link*



AI  
Inclined

# Qualcomm



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## ThinkPad T14s Gen 6 (Snapdragon)

- First Copilot+ PC
- Hexagon NPU in Snapdragon X Elite, up to 45 TOPS
- Starting at 2.72lbs
- Up to 64GB LPDDR5x-8448, soldered
- Up to 14" 2.8k OLED

[Click here for services](#)

[Click here for specs](#)

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## ThinkPad T14s Gen6

- AMD Ryzen AI 7 PRO 360 w/ 72 overall peak TOPS
- Integrated AMD Ryzen AI, up to 50 TOPS
- Up to 64 GB LPDDR5x-7500, soldered
- Starting at 2.76 lbs
- Up to 14" 2.k OLED

[Click here for services](#)

[Click here for specs](#)





AI  
Inclined

# Intel



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## ThinkPad X1 Carbon Gen 13 Aura Edition

- Starting at 2.17lbs
- Available with Intel Arrow Lake and Lunar Lake, up to 118 overall peak TOPS
- Available with trackpad or touchpad
- Up to 64GB LPDDR5x-8400 soldered memory
- Up to 14" 2.8k OLED

[Click here for services](#)

[Click here for specs](#)

# Operating System Explorers



If customer is standardized on:  
**Apple**

Macbook Air Complete:

**ThinkPad X9**

Premium Silver Option:

**ThinkPad T14s,**  
**ThinkPad X1 2-in-1**



If customer is standardized on:  
**Microsoft**

Surface Complete:

**X12 Detachable**

Premium Silver Option:

**ThinkPad T14s**

# Macbook Air Compete:

## ThinkPad X9 14 & 15

- Starting at 2.66 lbs
- Copilot + PC features (Intel)
- No trackpoint
- OLED Displays only
- Haptic touchpad
- Recycled Aluminum Chassis

Click for specs: [X9-14](#) [X9-15](#)

Click for services: [X9-14](#) [X9-15](#)



# Surface Compete:

## ThinkPad X12 Detachable Gen 2

- Starting at 1.67lbs (tablet only)
- 12.47 hrs battery life
- Up to 16GB / 32GB LPDDR5x-6400 soldered memory
- Optional pen

[Click here for services!](#)

[Click here for specs](#)



# Premium Silver Option:



## ThinkPad T14s Gen 6

- Starting at 2.72lbs
- Up to 64GB LPDDR5x-7500, soldered
- CRU Battery
- Click for specs: [Intel](#) [AMD](#) [Qualcomm](#)

[Click here for services](#)

## If the customer wants...

Convertible Option



## ThinkPad X1 2-in-1 Gen 10

- 360 Degree Hinge
- Copilot + PC (Intel)
- Luna Grey
- [Click here for specs](#)

[Click here for services](#)

# SMB Notebook

2025



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# 2025 ThinkBook & V Series Portfolio

ThinkBook

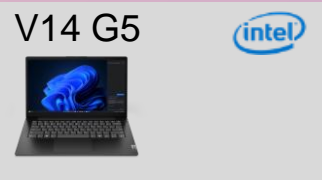
Premium



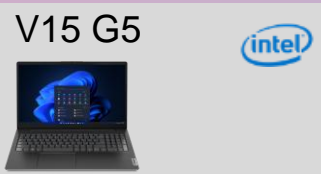
Mainstream



Entry Big Core



Entry Small Core



Lenovo V

14"

15.6"

16"

# SMB Customer Personas



**Mobile/Hybrid Users → X9, L13 2-in-1, TB 14 2-in-1**



**Admin/Office Users → E14, E16, TB 14, TB 16**

Dell & HP Comparable Models



# Mobile / Hybrid Workers



## ThinkPad X9

- Starting at 2.66 lbs
- Copilot + PC features (Intel)
- No trackpoint
- OLED Displays only
- Haptic touchpad
- Recycled Aluminum Chassis
- **Click for specs:** [X9-14](#) [X9-15](#)
- **Click for services:** [X9-14](#) [X9-15](#)



## ThinkPad L13 2-in-1 Gen 6

- Up to Intel Core Ultra 7 265U / AMD Ryzen 7 PRO 250 processor
- Starting at 2.87lbs
- Up to 12.7hrs battery life
- Optional integrated pen
- **[Click here for services](#)**
- **Click here for specs:** [Intel](#) [AMD](#)



## ThinkBook 14 2-in-1 Gen 5

- Up to Intel Core Ultra 7 255U
- Starting at 3.62lbs
- < 11.2hrs battery life
- < 32GB DDR5
- 2x SO-DIMM Socket
- Luna grey only
- **[Click here for services](#)**
- **[Click here for full specs](#)**



# Admin / Office Users



## E14 Gen 7

- Up to Intel Core Ultra 7 258V & AMD Ryzen 7 250
- Starting at 2.91 lbs
- < 14.75 hr battery life
- < 64GB DDR5
- 2x SO-DIMM Sockets
- [Click here for services](#)
- Click for full specs: [Intel](#) [AMD](#)



## E16 Gen 3

- Up to Intel Core Ultra 7 255H & AMD Ryzen 7 250
- Starting at 3.59lbs
- < 11.08hrs battery life
- < 64GB DDR5
- 2x SO-DIMM Sockets
- [Click here for services](#)
- Click for full specs: [Intel](#) [AMD](#)



## ThinkBook 14 Gen 8






- AI PC, Up to Intel Core Ultra 7 255H w/ 96 overall TOPS
- Starting at 2.99 lbs
- < 11.5 hrs battery life
- < 64GB DDR5
- 2x SO-DIMM Sockets
- [Click here for services](#)
- Click for full specs: [Intel IAL](#) [Intel IRL](#)



## ThinkBook 16 Gen 8

- AI PC, Up to Intel Core Ultra 7 255H w/ 96 overall tops
- Starting at 3.75 lbs
- < 14 hrs battery life
- < 64GB DDR5
- 2x SO-DIMM
- [Click here for services](#)
- Click for full specs: [Intel IAL](#) [Intel IRL](#)

# 2025 SMB Competitive Landscape

				
ThinkPad X9-14/15	Dell Premium 13/14/16	EliteBook Ultra G1i	Surface Laptop 7	MacBook Air 13/15
ThinkPad E14 / E16 Gen 7/3	Dell Pro 14 / 16	HP Pro Book 400		
ThinkBook 14 2-in-1 Gen 5	-	-		
ThinkBook 14/16 Gen 8	Dell Pro 14 / 16	HP Pro Book 400		



# Notebook Services & Software





# ThinkPad X1 Carbon SSG

## Base Warranty Upgrade

4yr Depot (5WS0E97247)	\$113
5yr Depot (5WS0E97207)	\$254
3yr Onsite (5WS0E97271)	\$103
4yr Onsite (5WS0E97146)	\$184
5yr Onsite (5WS0E97394)	\$300

## Premier Support

3yr Premier (5WS0T36160)	\$168
4yr Premier (5WS0T36132)	\$284
5yr Premier (5WS0T36119)	\$405

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39178)	\$324
4yr PSP (5WS1M86961)	\$579
5yr PSP (5WS1M88189)	\$718

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0F15928)	\$150
4yr ADP (5PS0F17633)	\$231
5yr ADP (5PS0K18166)	\$254

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5WS0F15922)	\$21
4yr KYD (5WS0F17636)	\$27
5yr KYD (5PS0K18170)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS0F15923)	\$46
4yr SBY Add On (5WS1M85438)	\$115

*\*Applicable Models Only*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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*\*2nd Generation Carbon Offset Projects*

# ThinkPad X9-14 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002 )	\$231
3yr Onsite (5WS0A23006 )	\$92
4yr Onsite (5WS0A22852 )	\$161
5yr Onsite (5WS0A23078 )	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193 )	\$126
4yr ADP (5PS0A22966 )	\$173
5yr ADP (5PS0K18187 )	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278 )	\$21
4yr KYD (5PS0N99475) & (5PS0G79465 )	\$28
5yr KYD (5PS0K18198 )	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85438)	\$115

*\*Applicable Models Only*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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*\*2nd Generation Carbon Offset Projects*

# ThinkPad X9-15 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002 )	\$231
3yr Onsite (5WS0A23006 )	\$92
4yr Onsite (5WS0A22852 )	\$161
5yr Onsite (5WS0A23078 )	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$168
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193 )	\$126
4yr ADP (5PS0A22966 )	\$173
5yr ADP (5PS0K18187 )	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278 )	\$21
4yr KYD (5PS0N99475) & (5PS0G79465 )	\$28
5yr KYD (5PS0K18198 )	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85438)	\$115

*\*Applicable Models Only*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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*\*2nd Generation Carbon Offset Projects*

# ThinkPad X1 2-in-1 SSG

## Base Warranty Upgrade

4yr Depot (5WS0E97247)	\$113
5yr Depot (5WS0E97207)	\$254
3yr Onsite (5WS0E97271)	\$103
4yr Onsite (5WS0E97146)	\$184
5yr Onsite (5WS0E97394)	\$300

## Premier Support

3yr Premier (5WS0T36160)	\$168
4yr Premier (5WS0T36132)	\$284
5yr Premier (5WS0T36119)	\$405

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39178)	\$324
4yr PSP (5WS1M86961)	\$579
5yr PSP (5WS1M88189)	\$718

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0F15928)	\$150
4yr ADP (5PS0F17633)	\$231
5yr ADP (5PS0K18166)	\$254

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5WS0F15922)	\$21
4yr KYD (5WS0F17636)	\$27
5yr KYD (5PS0K18170)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Add On

3yr SBY Add On (5WS0F15923)	\$46
4yr SBY Add On (5WS0F15923)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad X13 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465)	\$28
4yr KYD (5PS0N99475)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Add On

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3 yr. MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad X13 2-in-1 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier Support (5WS0T36152)	\$157
4yr Premier Support (5WS0T36185)	\$254
5yr Premier Support (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3 yr. MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad X12 Detachable SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3yr MAX coverage=*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad T14 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465)	\$28
4yr KYD (5PS0N99475)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Add On

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3 yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad T14s SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465) & (5PS0N99475)	\$28
5yr KYD (5PS0K18198) & (5PS0N99458)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Add On

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad T16 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465) & (5PS0N99475)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad L13 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier Support (5WS0T36152)	\$157
4yr Premier Support (5WS0T36185)	\$254
5yr Premier Support (5WS0T36204)	\$382

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465) & (5PS0N99475)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Add On

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad L13 2-in-1 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier Support (5WS0T36152)	\$157
4yr Premier Support (5WS0T36185)	\$254
5yr Premier Support (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465) & (5PS0N99475)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3yr. MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad L14 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$18
4yr KYD (5PS0G79465) & (5PS0N99475)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

3yr SBY Add On (5WS0A23013)	\$46
4yr SBY Add On (5WS1M85437)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad L16 SSG

## Base Warranty Upgrade

4yr Depot (5WS0A23259)	\$101
5yr Depot (5WS0A23002)	\$231
3yr Onsite (5WS0A23006)	\$92
4yr Onsite (5WS0A22852)	\$161
5yr Onsite (5WS0A23078)	\$277

## Premier Support

3yr Premier (5WS0T36152)	\$157
4yr Premier (5WS0T36185)	\$254
5yr Premier (5WS0T36204)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39101)	\$300
4yr PSP (5WS1M86962)	\$532
5yr PSP (5WS1M88228)	\$550

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0A23193)	\$126
4yr ADP (5PS0A22966)	\$173
5yr ADP (5PS0K18187)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0A23278)	\$21
4yr KYD (5PS0G79465) & (5PS0N99475)	\$28
5yr KYD (5PS0K18198)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

3yr SBY Add On (5WS0A23013)	\$40
4yr SBY Add On (5WS0A23013 )	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad P1 SSG

## Base Warranty Upgrade

4yr Depot (5WS0V07086)	\$113
5yr Depot (5WS0V07063)	\$254
3yr Onsite (5WS0V07088)	\$101
4yr Onsite (5WS0V07100)	\$184
5yr Onsite (5WS0V07051)	\$300

## Premier Support

3yr Premier (5WS0V07092)	\$168
4yr Premier (5WS0V07067)	\$284
5yr Premier (5WS0V07061)	\$405

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39141)	\$324
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*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0V07049)	\$150
4yr ADP (5PS0V07113)	\$231
5yr ADP (5PS0V07056)	\$254

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS0V07097)	\$21
4yr KYD (5PS0V07106)	\$27
5yr KYD (5PS0V07084)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS0V07085)	\$46
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*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# ThinkPad P14s SSG

## Base Warranty Upgrade

4yr Depot (5WS1H31789)	\$92
5yr Depot (5WS1H31793 )	\$231
3yr Onsite (5WS1H31754)	\$80
4yr Onsite (5WS1H31719)	\$150
5yr Onsite (5WS1H31765)	\$277

## Premier Support

3yr Premier (5WS1H31725)	\$138
4yr Premier (5WS1H31769)	\$231
5yr Premier (5WS1H31791)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39388)	\$300
4yr PSP (5WS1M86968)	\$532
5yr PSP (5WS1M88221)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS1H31737)	\$126
4yr ADP (5PS1H31762)	\$173
5yr ADP (5PS1H31752)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS1H31776)	\$21
4yr KYD (5PS1H31761)	\$28
5yr KYD (5PS1H31796)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS1H31713)	\$46
4yr SBY Add On (5WS1M85439 )	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
---------------------------------	------

# ThinkPad P16v SSG

## Base Warranty Upgrade

4yr Depot (5WS1H31789)	\$92
5yr Depot (5WS1H31793 )	\$231
3yr Onsite (5WS1H31754)	\$80
4yr Onsite (5WS1H31719)	\$150
5yr Onsite (5WS1H31765)	\$277

## Premier Support

3yr Premier (5WS1H31725)	\$138
4yr Premier (5WS1H31769)	\$231
5yr Premier (5WS1H31791)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39388)	\$300
4yr PSP (5WS1M86968)	\$532
5yr PSP (5WS1M88221)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS1H31737)	\$126
4yr ADP (5PS1H31762)	\$173
5yr ADP (5PS1H31752)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS1H31776)	\$21
4yr KYD (5PS1H31761)	\$28
5yr KYD (5PS1H31796)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

3yr SBY Add On (5WS1H31713)	\$46
4yr SBY Add On (5WS1M85439)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
---------------------------------	------

# ThinkPad P16s SSG

## Base Warranty Upgrade

4yr Depot (5WS1H31789)	\$92
5yr Depot (5WS1H31793)	\$231
3yr Onsite (5WS1H31754)	\$80
4yr Onsite (5WS1H31719)	\$150
5yr Onsite (5WS1H31765)	\$277

## Premier Support

3yr Premier (5WS1H31725)	\$138
4yr Premier (5WS1H31769)	\$231
5yr Premier (5WS1H31791)	\$382

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39388)	\$300
4yr PSP (5WS1M86968)	\$532
5yr PSP (5WS1M88221)	\$660

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS1H31737)	\$126
4yr ADP (5PS1H31762)	\$173
5yr ADP (5PS1H31752)	\$208

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS1H31776)	\$21
4yr KYD (5PS1H31761)	\$28
5yr KYD (5PS1H31796)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

3yr SBY Add On (5WS1H31713)	\$46
4yr SBY Add On (5WS1M85439)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
---------------------------------	------



# ThinkPad P16 SSG

## Base Warranty Upgrade

4yr Depot (5WS0V07086)	\$113
5yr Depot (5WS0V07063)	\$254
3yr Onsite (5WS0V07088)	\$101
4yr Onsite (5WS0V07100)	\$184
5yr Onsite (5WS0V07051)	\$300

## Premier Support

3yr Premier (5WS0V07092)	\$168
4yr Premier (5WS0V07067)	\$284
5yr Premier (5WS0V07061)	\$405

*\*Premier Support includes upgrade to Onsite*

## Premier Support Plus

3yr PSP (5WS1L39141)	\$324
4yr PSP (5WS1M86998)	\$579
5yr PSP (5WS1M88191)	\$718

*\*Base Warranty and PSP term length must match*

## Accidental Damage Protection

3yr ADP (5PS0V07049)	\$150
4yr ADP (5PS0V07113)	\$231
5yr ADP (5PS0V07056)	\$254

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

3yr KYD (5PS1H31776)	\$21
4yr KYD (5PS1H31761)	\$27
5yr KYD (5PS1H31796)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

3yr SBY Add On (5WS1H31713)	\$46
4yr SBY Add On (5WS1M85436)	\$115

*\*Sealed Battery has a 3yr MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
---------------------------------	------

# E14 & ThinkBook 14 - SSG

## Base Warranty Upgrade

2yr Depot (5WS0A23781)	\$51
3yr Depot (5WS0A23813)	\$89
4yr Depot (5WS0A23756)	\$150
5yr Depot (5WS0E84879)	\$196
1yr Onsite (5WS0A23748)	\$28
2yr Onsite (5WS0A23747)	\$63
3yr Onsite (5WS0A23681)	\$113
4yr Onsite (5WS0A23821)	\$173
5yr Onsite (5WS0E84924)	\$219

## Premier Support

1yr Premier Support (5WS0T36159)	\$103
2yr Premier Support (5WS0T36187)	\$208
3yr Premier Support (5WS0T36151)	\$312
4yr Premier Support (5WS0T36121)	\$521
5yr Premier Support (5WS0T36181)	\$648

*\*Premier Support includes upgrade to Onsite*

## Accidental Damage Protection

1yr ADP (5PS0L30072)	\$45
2yr ADP (5PS0L30068)	\$80
3yr ADP (5PS0L30075)	\$115
4yr ADP (5PS0L30070)	\$161
5yr ADP (5PS0K27092)	\$219

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

1yr KYD (5WS0L13021)	\$7
2yr KYD (5PS0L13020)	\$14
3yr KYD (5PS0L13019)	\$21
4yr KYD (5PS0L13023)	\$28
5yr KYD (5PS0K27099)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

2yr SBY Add On (5WS0L01987)	\$20
3yr SBY Add On (5WS0L01988)	\$46
4yr SBY Add On (5WS1M85440)	\$115

*\*Sealed Battery has a 3yr. MAX coverage*

# ThinkBook 16 - SSG

## Base Warranty Upgrade

2yr Depot (5WS0A23781)	\$51
3yr Depot (5WS0A23813)	\$89
4yr Depot (5WS0A23756)	\$150
5yr Depot (5WS0E84879)	\$196
1yr Onsite (5WS0A23748)	\$28
2yr Onsite (5WS0A23747)	\$63
3yr Onsite (5WS0A23681)	\$113
4yr Onsite (5WS0A23821)	\$173
5yr Onsite (5WS0E84924)	\$219

## Premier Support

1yr Premier Support (5WS0T36159)	\$46
2yr Premier Support (5WS0T36187)	\$103
3yr Premier Support (5WS0T36151)	\$180
4yr Premier Support (5WS0T36121)	\$273
5yr Premier Support (5WS0T36181)	\$324

*\*Premier Support includes upgrade to Onsite*

## Accidental Damage Protection

1yr ADP (5PS0L30072) & (5P0N75676)	\$45
2yr ADP (5PS0L30068)	\$80
3yr ADP (5PS0L30075)	\$115
4yr ADP (5PS0L30070)	\$161
5yr ADP (5PS0K27092)	\$219

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

1yr KYD (5WS0L13021)	\$7
2yr KYD (5PS0L13020)	\$14
3yr KYD (5PS0L13019)	\$21
4yr KYD (5PS0L13023)	\$28
5yr KYD (5PS0K27099)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

2yr SBY Add On (5WS0L01987)	\$20
3yr SBY Add On (5WS0L01988)	\$46
4yr SBY Add On (5WS1M85440)	\$115

*\*Sealed Battery has a 3yr. MAX coverage*

# E16 & ThinkBook 14 2-in-1 - SSG

## Base Warranty Upgrade

2yr Depot (5WS0A23781)	\$51
3yr Depot (5WS0A23813)	\$89
4yr Depot (5WS0A23756)	\$150
5yr Depot (5WS0E84879)	\$196
1yr Onsite (5WS0A23748)	\$28
2yr Onsite (5WS0A23747)	\$63
3yr Onsite (5WS0A23681)	\$113
4yr Onsite (5WS0A23821)	\$173
5yr Onsite (5WS0E84924)	\$219

## Premier Support

1yr Premier Support (5WS0T36159)	\$46
2yr Premier Support (5WS0T36187)	\$103
3yr Premier Support (5WS0T36151)	\$180
4yr Premier Support (5WS0T36121)	\$273
5yr Premier Support (5WS0T36181)	\$324

*\*Premier Support includes upgrade to Onsite*

## Accidental Damage Protection

1yr ADP (5PS0L30072)	\$45
2yr ADP (5PS0L30068)	\$80
3yr ADP (5PS0L30075)	\$115
4yr ADP (5PS0L30070)	\$161
5yr ADP (5PS0K27092)	\$219

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

1yr KYD (5WS0L13021)	\$7
2yr KYD (5PS0L13020)	\$14
3yr KYD (5PS0L13019)	\$21
4yr KYD (5PS0L13023)	\$28
5yr KYD (5PS0K27099)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery Replacement

2yr SBY Add On (5WS0L01987)	\$20
3yr SBY Add On (5WS0L01988)	\$46
4yr SBY Add On (5WS1M85440)	\$115

*\*Sealed Battery has a 3yr. MAX coverage*

# ThinkBook 16p - SSG

## Base Warranty Upgrade

2yr Depot (5WS0A23781)	\$51
3yr Depot (5WS0A23813)	\$89
4yr Depot (5WS0A23756)	\$150
5yr Depot (5WS0E84879)	\$196
1yr Onsite (5WS0A23748)	\$28
2yr Onsite (5WS0A23747)	\$63
3yr Onsite (5WS0A23681)	\$113
4yr Onsite (5WS0A23821)	\$173
5yr Onsite (5WS0E84924)	\$219

## Premier Support

1yr Premier Support (5WS0T36159)	\$46
2yr Premier Support (5WS0T36187)	\$103
3yr Premier Support (5WS0T36151)	\$180
4yr Premier Support (5WS0T36121)	\$273
5yr Premier Support (5WS0T36181)	\$324

*\*Premier Support includes upgrade to Onsite*

## Accidental Damage Protection

1yr ADP (5PS0L30072)	\$45
2yr ADP (5PS0L30068)	\$80
3yr ADP (5PS0L30075)	\$115
4yr ADP (5PS0L30070)	\$161
5yr ADP (5PS0K27092)	\$219

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

1yr KYD (5WS0L13021)	\$7
2yr KYD (5PS0L13020)	\$14
3yr KYD (5PS0L13019)	\$21
4yr KYD (5PS0L13023)	\$28
5yr KYD (5PS0K27099)	\$35

*\*Base Warranty and KYD term length must match*

## Sealed Battery

2yr SBY Add On (5WS0L01987)	\$20
3yr SBY Add On (5WS0L01988)	\$46
4yr SBY Add On (5WS1M85440)	\$115

*\*Sealed Battery has a 3yr. MAX coverage*



# V14 SSG

## Base Warranty Upgrade

2yr Depot (5WS0Q81880)	\$51.45
3yr Depot (5WS0Q81869)	\$72.45
4yr Depot (5WS0V13679)	\$93.45

## Premium Care

1yr Onsite (5WS0U55747)	\$40.95
2yr Onsite (5WS0U55750)	\$79.80
3yr Onsite (5WS0U55751)	\$126
4yr Onsite (5WS0W28636)	\$172.20

*\*Premium Care includes upgrade to Onsite*

## Premium Care Plus

1yr PCP (5WS1J38666)	\$68.25
2yr PCP (5WS1J38574 )	\$114.45
3yr PCP (5WS1J38566 )	\$166.95
4yr PCP (5WS1J38644 )	\$219.45

*\*Premium Care includes upgrade to Onsite*

## Accidental Damage Protection

1yr ADP (5PS0Q81870)	\$40.95
2yr ADP (5PS0Q81871)	\$72.45
3yr ADP (5PS0Q81868)	\$103.95
4yr ADP (5PS0T02652)	\$126

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

1yr KYD Add On (5PS0S92386)	\$5.25
2yr KYD Add On (5PS0T35623)	\$8.40
3yr KYD Add On (5PS0T35627)	\$12.60
4yr KYD Add On (5PS0W28641)	\$19.95

*\*Base Warranty and ADP term length must match*

## Sealed Battery Replacement

3yr SBY Add On(5WS0T25854)	\$42
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*\*Sealed Battery has a 3yr. MAX coverage*

## CO2 Offset

0.5 Ton CO2 Offset (5WS1L72255)	\$12
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# V15 SSG

## Base Warranty Upgrade

2yr Depot (5WS0Q81880)	\$51.45
3yr Depot (5WS0Q81869)	\$72.45
4yr Depot (5WS0V13679)	\$93.45

## Premium Care

1yr Onsite (5WS0U55747)	\$40.95
2yr Onsite (5WS0U55750)	\$79.80
3yr Onsite (5WS0U55751)	\$126
4yr Onsite (5WS0W28636)	\$172.20

*\*Premium Care includes upgrade to Onsite*

## Premium Care Plus

1yr PCP (5WS1J38666)	\$68.25
2yr PCP (5WS1J38574)	\$114.45
3yr PCP (5WS1J38566)	\$166.95
4yr PCP (5WS1J38644)	\$219.45

*\*Premium Care includes upgrade to Onsite*

## Accidental Damage Protection

1yr ADP (5PS0Q81870)	\$40.95
2yr ADP (5PS0Q81871)	\$72.45
3yr ADP (5PS0Q81868)	\$103.95
4yr ADP (5PS0T02652)	\$126

*\*Base Warranty and ADP term length must match*

## Keep Your Drive

1yr KYD Add On (5PS0S92386)	\$5.25
2yr KYD Add On (5PS0T35623)	\$8.40
3yr KYD Add On (5PS0T35627)	\$12.60
4yr KYD Add On (5PS0W28641)	\$19.95

*\*Base Warranty and ADP term length must match*

## Sealed Battery Replacement

3yr SBY Add On(5WS0T25854)	\$42
4yr SBY Add On (5WS1M85441)	\$99

*\*Sealed Battery has a 3yr. MAX coverage*

# ThinkCentre



# ThinkCentre 2025 Portfolio

## TINY

M90q G6 / M70q G6  
Intel Q870  
ARL



M75q G5 **AMD**  
AMD Pro 665  
PHX



M60q G3 CR  
Chromebox  
ADL - P



Neo50q G5/QC  
Mobile  
PURWA



V100q  
Mobile  
ADL-N

SS: Sept 2025



## SFF

M90s / M70s G6  
Intel Q870  
ARL



M75s G5 **AMD**  
AMD Pro 665  
PHX



Neo Ultra  
Q870  
ARL



## TWR

M90t G6 / M70t G6  
Intel Q870  
ARL



M75t G5 **AMD**  
AMD Pro 665  
PHX



## AIO

M90a Pro G6  
27"  
Intel Q870  
ARL



M90a G6  
24"  
Intel Q870  
ARL



M70a G6  
24"  
Intel Q870  
ARL



## TIO

TIO 27/24/22  
Compatible with G6 Tiny



2025 Refresh

2025 Existing

# All-in-One Lineup 2025

● Default ○ Optional — Not possible

Lenovo  
ThinkCentre

	ThinkCentre			ThinkCentre neo		
	<b>M90a Pro</b> Gen 6	<b>M90a</b> Gen 6	<b>M70a</b> Gen 6	<b>neo 50a 27</b> Gen 5	<b>neo 50a 24</b> Gen 5	<b>neo 55a 24</b> Gen 6
Processor	Intel Core Ultra 200 S (65W)	Intel Core Ultra 200 S (65W)	Intel Core Ultra 200 T (35W)	Intel Core i 14 <sup>th</sup> U (15W) & H (45W)	Intel Core i 14 <sup>th</sup> U (15W) & H (45W)	AMD Ryzen 200 / AI 300 (28W)
Chipset	Q870	Q870	Q870	SoC	SoC	SoC
Max. Power supply	230 W	230 W	90 W	135 W	135 W	135 W
Out-of-band Management	vPro Enterprise	vPro Enterprise	vPro Enterprise	—	—	—
Display size	27" QHD	24" FHD	24" FHD	27" FHD	24" FHD	24" FHD
Stand	Full function / UltraFlex	Full function / UltraFlex / Tilt only	Full function / UltraFlex / Tilt only	Tilt only	Tilt only	Tilt only
WiFi	WiFi 7	WiFi 7	WiFi 7	WiFi 6	WiFi 6	WiFi 6
Storage drives	3 SSD	3 SSD	2 SSD	1 SSD	1 SSD	1 SSD
Optical disk drive	○	○	○	—	—	—
Webcam	IR or Non-IR	IR or Non-IR	IR or Non-IR	IR or Non-IR	IR or Non-IR	IR or Non-IR
Human Presence Detection	○	○	—	—	—	—
External monitors	3	2	2	1	1	1
Memory slots	2	2	2	2	2	2
Max. Memory	64 GB	64 GB	64 GB	32 GB	32 GB	32 GB
Memory type	DDR5 SODIMM	DDR5 SODIMM	DDR5 SODIMM	DDR5 SODIMM	DDR5 SODIMM	DDR5 SODIMM



# Desktop / Workstation



Go back



# Discover the Perfect Desktop for You






Powered by Intel vPro® platform for exceptional performance and productivity and Lenovo ThinkShield to guard your data security without compromising productivity.

Lenovo recommends Windows 11 Pro.








## Tower

-  High processing power
-  Custom expandability
-  Highly configurable
-  Versatile connectivity
-  Large storage



## Small Form Factor

-  Dependable performance and speed
-  Easy upgradability
-  Remote, modern manageability
-  Versatile connectivity
-  Energy efficient








## Tiny

-  Enterprise-level performance
-  More OS/ platform solution
-  Configurable
-  Space-saving
-  Versatile connectivity



## All-in-One

-  High performance
-  Premium, sleek design and display
-  Multi-device ecosystem
-  Space-saving
-  Energy efficient



## Tiny-in-One

-  Flexible modularity and simplicity
-  Exceptional user experience
-  Space-saving
-  Versatile connectivity
-  Easy Upgradability



CLICK HERE FOR  
**Desktop**



CLICK HERE FOR  
**Workstation**



# Lenovo Commercial Desktop

## Start with Form Factor

Tiny Form Factor → [Click Here](#)

Small Form Factor → [Click Here](#)

Tower Form Factor → [Click Here](#)

All in One → [Click Here](#)

Thin Client → [Click Here](#)

AI PC → [Click Here](#)

AI Workstation → [Click Here](#)

Digital Signage → [Click Here](#)

## Start with User Persona

Mobile / Hybrid Users → [Click Here](#)

Office Workers / SMB → [Click Here](#)

Power Users → [Click Here](#)

OEM → [Click Here](#)

Edge- Embedded / Fanless → [Click Here](#)

Edge- High CPU/GPU Workload → [Click Here](#)

## Comparable Models



# Typical Knowledge / Office Workers

## High-End, Robust Performance:



### ThinkCentre M90q Gen 6

- Intel Core Ultra 5/7/9 65/35W (Arrow Lake)
- DDR5 memory, dual M.2 storage
- Support up to 3 RJ45 ports, Up to WiFi-7

[Click here for full specs](#)

## Enterprise-Level, Mainstream Features:



### ThinkCentre M70q Gen 6

- Intel Core Ultra 5/7 35W (Arrow Lake)
- Up to 64GB Memory, 4TB Storage
- RJ45 Ethernet, Up to Wi-Fi 7

[Click here for full specs](#)

## AMD Processor, Value Minded:



### ThinkCentre M75q Gen 5

- AMD Ryzen 7 PRO 8700GE
- ThinkShield security
- 64GB of RAM & 2 M.2 SSDs
- 6 USB-A ports, 1 USB-C port, 2 monitor ports

[Click here for full specs](#)

# Typical Knowledge / Office Workers Alternative Form Factors

## More expandability

### SMB SFF

#### ThinkCentre neo50s Gen 5

- Up to 14<sup>th</sup> Gen Intel Core i7-14700
- Up to Intel UHD graphics 770 (integrated)
- Up to 64GB DDR5-5600 memory
- Vertical & horizontal

[Click here for full specs](#)



### Enterprise SFF

#### ThinkCentre M70s Gen 6

- Intel Core Ultra 5/7 65W (Arrow Lake)
- AI PC
- Max memory 128GB DDR5-5600(4)
- Up to Wi-Fi 7

[Click here for full specs](#)



Lenovo

## Need AIO solution?

#### ThinkCentre neo50a 24" G5

- Up to Intel Core 7 240H
- Intel UHD Graphics
- Up to 1TB M.2 2280 SSD storage
- Up to 32GB DDR5-5200 memory

[Click here for full specs](#)



### Enterprise AIO

#### ThinkCentre M90q G6

- Intel Core Ultra 5/7/9 65/35W (Arrow Lake)
- DDR5 memory, dual M.2 storage
- Support up to 3 RJ45 ports, Up to WiFi-7

[Click here for full specs](#)





# Power Users

## Powerful Tiny



### ThinkCentre M90q Gen 6

- Intel Core Ultra 5/7/9 65/35W (Arrow Lake)
- DDR5 memory, dual M.2 storage
- Support up to 3 RJ45 ports, Up to Wi-Fi-7

[Click here for full specs](#)

## Powerful SFF



### ThinkCentre M90s Gen 6

- Intel Core Ultra 5/7/9 65W (Arrow Lake)
- Memory up to 128GB DDR5-5600(4)
- Up to Wi-Fi 7
- 2x USB-A 3.2, 2x USB-A 2.0
- Increased max storage

[Click here for full specs](#)

## Powerful Tower



### ThinkCentre M90t Gen 6

- AI PC - Up to Core Ultra 9 285
- Up to NVIDIA GeForce RTX 5070 12GB
- Up to 128GB DDR5, 4x UDIMM slots
- Six drive support
- Wi-Fi 7 Ready, Faster data transmission speed

[Click here for full specs](#)

## Powerful Tiny-in-One



### ThinkCentre Tiny-In-One 27"

- 27" Display
- 2560 x 1440 Resolution
- Built-in camera, mic, and speakers.
- LTPS stand
- 60 Hz refresh rate

[Click here for full specs](#)

## *OEM Highlights: 3-Year Lifecycle, Practical Usage in Kiosks, Retail, Etc.*

### Mainstream Tiny



#### ThinkCentre M70q Gen 6

- Intel Core Ultra 5/7 35W (Arrow Lake)
- Up to 64GB Memory, 4TB Storage
- RJ45 Ethernet, Up to Wi-Fi 7

[Click here for full specs](#)

Lenovo

### Mainstream SFF



#### ThinkCentre M70s Gen 6

- Intel Core Ultra 5/7 65W (Arrow Lake)
- AI PC
- Max memory 128GB DDR5-5600(4)
- Up to Wi-Fi 7

[Click here for full specs](#)

### Mainstream Tower



#### ThinkCentre M70t Gen 6

- Up to Core Ultra 7 265
- AI PC
- Up to NVIDIA GeForce RTX 3050 6GB
- 128GB DDR5, 4 UDIMM slots, Up to Wi-Fi 7

[Click here for full specs](#)

### Powerful Tiny



#### ThinkCentre M90q Gen 6

- Intel Core Ultra 5/7/9 65/35W (Arrow Lake)
- DDR5 memory, dual M.2 storage
- Support up to 3 RJ45 ports, Up to WiFi-7

[Click here for full specs](#)



# Edge: Fanless IoT



Go back



## ThinkEdge SE10/SE10-I

- Use case: Edge gateway
- Up to Intel Atom x6425RE
- SE10: 0°C - 50°C
- SE10-I: -20°C to 60°C
- [Click here for full specs](#)



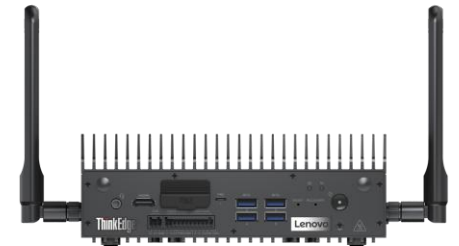
## ThinkEdge SE30

- Use case: Edge gateway
- Up to 11<sup>th</sup> Gen Intel Core i5-1145G7E
- -20°C to 60°C
- [Click here for full specs](#)



## ThinkEdge SE50

- Use case: Industrial computer
- Up to 8<sup>th</sup> Gen Intel Core i7-8665UE
- 0°C to 50°C
- [Click here for full specs](#)



## ThinkEdge SE70

- Use case: Computer vision
- Nvidia Jetson Xavier NX 8GB / 16GB
- -20°C to 60°C
- [Click here for full specs](#)

## **Desktop Workstation by Workflow**

- Decision Tree (Entry & Mainstream desktop workstation) → [Click Here](#)
- Intel-based single threaded, low core count, high frequency → [Click Here](#)
- Intel-based multi-threaded, high core count, modest frequency, GPU Intensive → [Click Here](#)
- AMD-based omni-threaded, myriad performance workflows → [Click Here](#)
- OEM Highlights: 3-year lifecycle, practical usage in kiosks, retail, etc. → [Click Here](#)
- OEM Highlights: 3-year lifecycle, advanced usage in medical, security, etc. → [Click Here](#)

## **Desktop Workstation by ISV / Software**

- High-Performance workflow by tower workstation & vertical industry → [Click Here](#)
- Mainstream - single threaded, low core count, high frequency → [Click Here](#)
- Performance - multi-threaded, high core count, lower frequency, GPU-intensive → [Click Here](#)
- Performance – omni-threaded, high core count, high frequency, GPU-intensive → [Click Here](#)

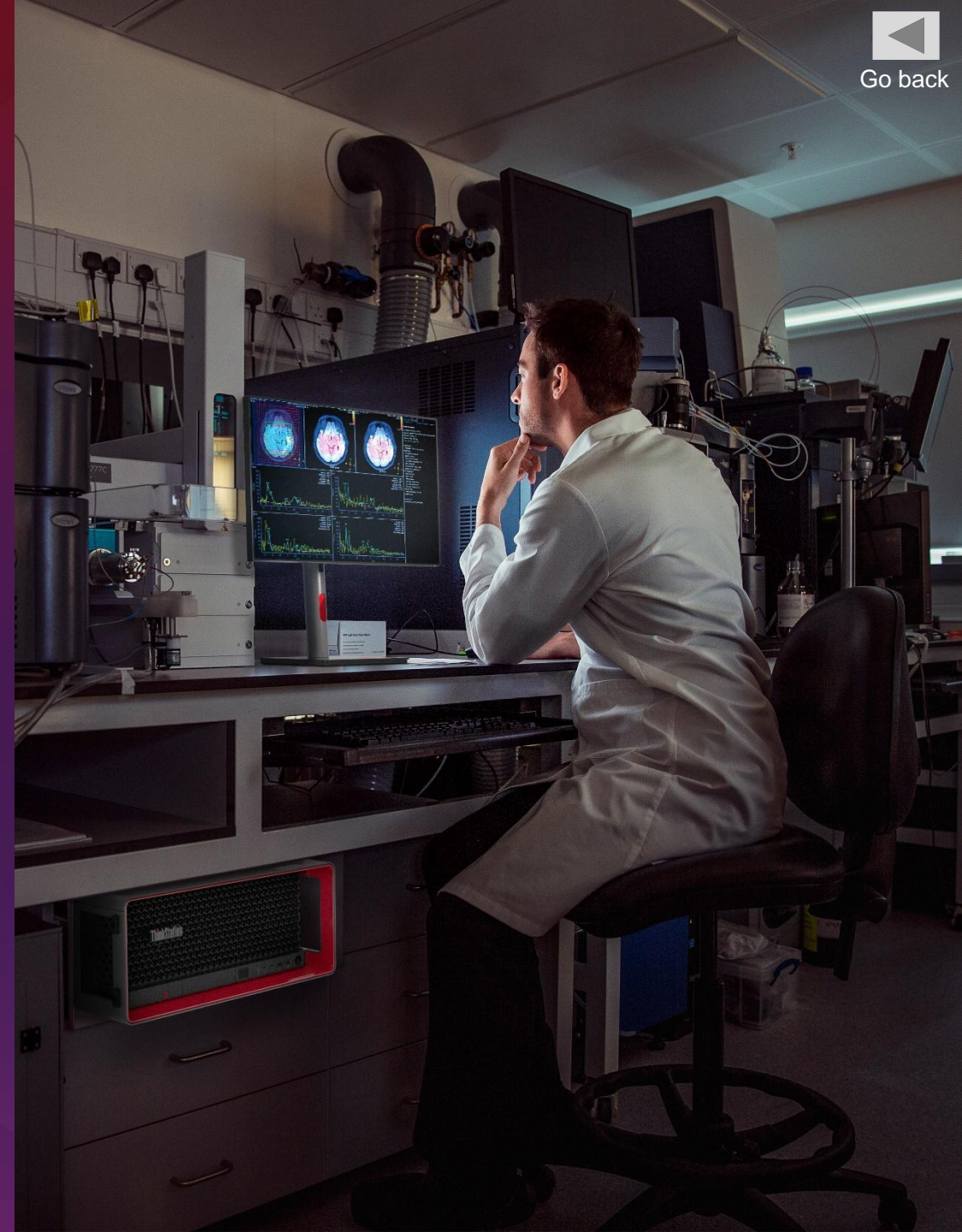
## **Mobile Workstation**

- Decision Tree → [Click Here](#)
- Customer Needs/Preferences → [Click Here](#)
- User Persona Guide → [Click Here](#)

# Desktop Workstation



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Go back



# ThinkStation Desktop Workstations 2025

Lenovo  
ThinkStation



P3  
Tiny  
Gen 2

P3  
Ultra  
Gen 2

P3  
Tower  
Gen 2

P5

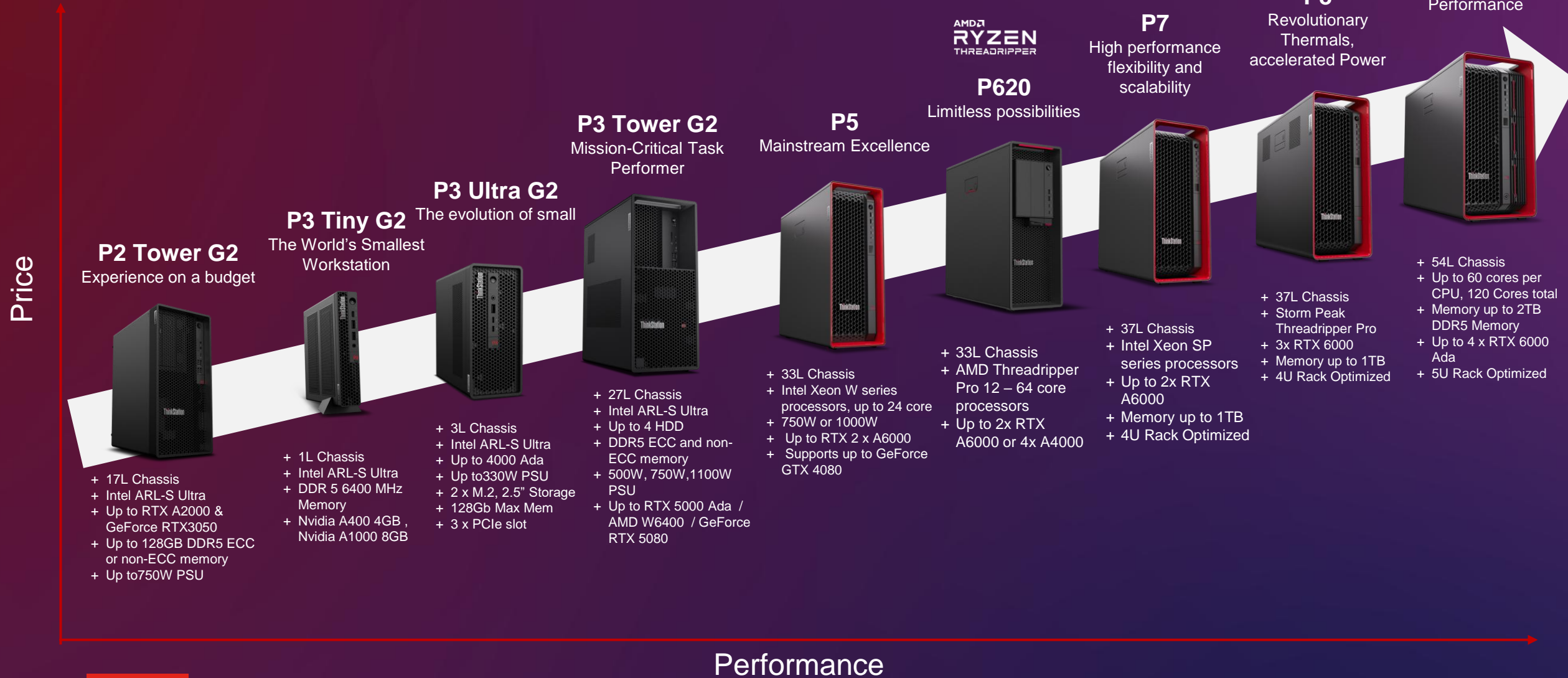
PX

P7 & P8

P620

P2  
Gen 2

# Product Positioning



# ThinkStation Desktop Workstations 2025

Lenovo  
ThinkStation



## P2 Tower G2

## P3 Tiny G2

## P3 Ultra SFF G2

## P3 Tower G2

## P5

## P620

## P7

## P8

## PX



Processor	Intel Core Ultra 9/7/5 125/65W (Arrow Lake)	Intel Core Ultra 9/7/5 65/35W (Arrow Lake)	Intel Core Ultra 9/7/5 125/65/35W (Arrow Lake)	Intel Core Ultra 9/7/5 125/65W (Arrow Lake)	Intel Xeon w7/5/3 (Sapphire Rapids)	AMD Ryzen Threadripper Pro (Chagall)	Intel Xeon w7/5/3 (Sapphire Rapids)	AMD Ryzen Threadripper Pro (Storm Peak)	2x Intel Xeon Scalable Platinum/Gold/Silver (Emerald Rapids)
Size	17 l (4 HE)	1 l (1 HE x2)	4 l (3 HE x2)	27 l (5 HE)	33 l (4 HE)	33 l (4 HE)	39 l (4 HE)	39 l (4 HE)	55 l (5 HE)
Max. Cores/Threads	24/24	24/24	24/24	24/24	24/48	64/128	56/112	96/192	120/240
Max. Memory (Slots)	128 GB (4)	128 GB (2)	128 GB (2)	256 GB (4)	512 GB (8)	1 TB (8)	1 TB (8)	1 TB (8)	2 TB (16)
Max. Storage	24 TB	6 TB	14 TB	60 TB	48 TB	48 TB	52 TB	52 TB	60 TB
Max. Graphics	RTX PRO 2000 Blackwell	RTX A1000	RTX PRO 4000 SFF Blackwell	RTX PRO 6000 Max Q Blackwell	2x RTX PRO 6000 Max Q Blackwell	2x RTX PRO 4000 Blackwell	3x RTX PRO 6000 Blackwell	3x RTX PRO 6000 Blackwell	4x RTX PRO 6000 Max Q Blackwell
Max. Power supply	750 W	330 W	330 W	1,100 W	1,000 W	1,000 W	1,400 W	1,400 W	2x 1,850 W
OEM (Long lifecycle)	—	●	●	●	●	—	●	●	—

Lenovo

2025 Lenovo



# Targeted Vertical Segments - Competitive Comparison

WS Product Positioning	Engineering & Architecture	Media & Entertainment	Data Science	Education	Financial Services	Healthcare & Life Sciences
<b>ThinkStation P3 Ultra SFF Gen 2</b> 	Enterprise grade BMC for Remote control  Smart Operations Mil-Spec Versatile Mounting system	Power/capabilities in a small form factor Remote work for independent artists and studios/data center  Rack solution (7 into 5U) ISV Certified	5.8GHz Turbo CPU Clock Speed enabling engineers to load models in half the time Significantly out-performs Virtualized servers in the data center Utilize hardware-accelerated remote protocols	Ease of deployment for educators and students with Small form factor  The right level of performance Cost	Enterprise grade BMC for banking data center  Rack mount with PSUs cable management	OEM Long Life iGEL Certified Enterprise grade BMC Workflows: OEM Solutions, Connected Lab Devices
<b>ThinkStation P3 Tiny Gen 2</b> 	Smart Operations Mil-Spec Versatile Mounting, Workhorse	Digital Signage Compact ,High Resolution, Multi-head	1L Chassis Size OEM Long Life iGEL Certified Deployable, Mil-Spec	Technology Education Deployable, High density and low cost	Multi-display for Smart Trading Ease of Deployment High density and low cost	1L Chassis Size OEM Long Life iGEL Certified Medical Carts Deployable Workhorse, Mil-Spec

# Workflows: single-threaded requiring high frequency, modest core density and standard GPU, memory, and storage scalability

## Industry-Leading Miniaturized Workstation:



### ThinkStation P3 Tiny G2

- Up to Intel Core Ultra 9 285 w/ 24 cores
- Up to NVIDIA RTX A1000 graphics
- Up to 128GB DDR5 Memory – 2 DIMM slots / 2-channel
- Up to 4TB PCIe Storage

[Click here for full specs](#)

## Most Innovative Small Form Factor Workstation:



### ThinkStation P3 Ultra G2

- Up to Intel Core Ultra 9 processor w/ Intel vPro (5.7 GHz, 25 cores)
- Up to NVIDIA RTX 4000 SFF Ada
- Up to 128GB DDR5 memory
- Up to 4x M.2 PCIe SSDs
- Up to 335 TOPS

[Click here for full specs](#)

## Most accessible Desktop Workstation:



### ThinkStation P3 Tower G2

- 13<sup>th</sup> Gen Intel Core processors up to 24 cores / 5.8Ghz
- Up to NVIDIA RTX 5000 Ada 32GB GPU
- Up to 256GB
- Up to 10TB PCIe + 36TB SATA HDD Storage

[Click here for full specs](#)

## Mainstream Professional Workstation:



### ThinkStation P5 TWR

- Intel Xeon W-2400 Series processors up to 24 cores / 4.8GHz
- Up to 2x NVIDIA RTX 6000 Ada 48GB GPUs
- Up to 512GB high-bandwidth DDR5 ECC RAM – 8 DIMM slots / 4-channel
- Up to 20TB PCIe + 36TB SATA HDD Storage

[Click here for full specs](#)

# Workflows: multi-threaded / parallel requiring more CPU core density and advanced GPU, memory and storage scalability

## Super Single Socket, Expert Desktop Workstation



### ThinkStation P7 Tower / 4U Rack

- Xeon W-3400 Series processors up to 56 total cores / 4.5GHz
- Up to 3x AI-enabled NVIDIA RTX 6000 Ada
- Up to 1TB DDR5 ECC memory - 8 DIMM slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage\*\*

[Click here for more information](#)

## Advanced Dual Socket, Extreme Performance Workstation:



### ThinkStation PX Tower / 5U Rack

- Up to two Xeon Platinum 8592+ with 128 cores
- Up to 4x AI-enabled NVIDIA RTX 6000 Ada
- Up to 2TB DDR5 ECC memory - 16 DIMM slots, 16-channel\*
- Up to 36TB PCIe + 48TB SATA HDD storage\*\*

[Click here for more information](#)

# Workflows: Both Multi-threaded and single-threaded agility with flexible scalability for adopters of the AMD Threadripper PRO platform

## Mainstream Performance Single Socket Workstation



### ThinkStation P620 Tower

- AMD Ryzen 3 Threadripper PRO 5000-series, up to 64 total cores / 4.5GHz
- Up to 2x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR4-3200 ECC – 8 DIMM Slots
- Up to 16TB PCIe + 50TB SATA HDD storage

[Click here for full specs](#)

## Ultimate Performance Single Socket Workstation



### ThinkStation P8 Tower / 4U Rack

- Up to one AMD Ryzen 4 Threadripper PRO 9995WX WX-series, 96 cores
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 Memory
- Up to 20TB PCIe + 36TB SATA HDD storage\*\*

[Click here for full specs](#)

# OEM

## ***OEM Highlights: Extended Lifecycle, Advanced Usage in Medical Devices & Appliances, Advanced Security & Surveillance***

### Mainstream Xeon Tower



#### ThinkStation P5 Tower

- Intel Xeon W-2400 Series processors  
up to 24 cores / 4.8GHz
- Up to 2x NVIDIA RTX 6000 Ada 48GB GPUs
- Up to 512GB high-bandwidth DDR5 ECC RAM – 8 DIMM slots / 4-channel
- Up to 20TB PCIe + 36TB SATA HDD Storage

[Click here for full specs](#)

### Performance Xeon Tower



#### ThinkStation P7 Tower / 4U Rack

- Up to one Xeon w903495X w/ 56 cores
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 ECC memory - 8 DIMM slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage\*\*

[Click here for full specs](#)

### Threadripper PRO Tower













#### ThinkStation P8 Tower / 4U Rack

- Up to one AMD Ryzen 4 Threadripper PRO 9995WX  
WX-series, 96 cores
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 Memory
- Up to 20TB PCIe + 36TB SATA HDD storage\*\*

[Click here for full specs](#)



# Product Positioning for High Performance Workflows by Vertical

<div></div> <div>ThinkStation PX</div>	<div></div> <div>Engineering &amp; Architecture</div> <div>CAE multi physics AI &amp; machine learning Applied research Rendering (local + carpet cluster) Workgroup WS</div>	<div></div> <div>Media &amp; Entertainment</div> <div>AI based postproduction Creative finishing Game compile / build Remote (multi-user) Rendering Virtual sets / production</div>	<div></div> <div>Data Science</div> <div>Large complex machine &amp; deep learning projects Natural language processing Extreme data analytics workflows &gt;5B rows</div>	<div></div> <div>Energy</div> <div>Geo Spatial simulation CAE multi physics Energy Modeling AI &amp; machine learning Applied research</div>	<div></div> <div>Financial Services</div> <div>Monte Carlo simulation Black Scholes modeling Trading strategy refinement Workgroup WS</div>	<div></div> <div>Healthcare &amp; Life Sciences</div> <div>Genomics Drug Discovery Remote Data Science / AI Computational Bio/Chem Simulation</div>
<div></div> <div>ThinkStation P620, P7 &amp; P8</div>	<div></div> <div>Remote (multi-user) Reality Capture &amp; Geo Spatial Generative Design Digital Fabrication Simulation &amp; Digital Twins ProVis (RT, VR, MR)</div>	<div></div> <div>AI based postproduction 2D/3D animation Compositing Creative finishing Game compile / build Performance capture Programming Virtual sets / production</div>	<div></div> <div>Large machine &amp; deep learning projects 6M rows Data preparation &amp; visualization Computer Vision</div>	<div></div> <div>Remote (multi-user) Simulation &amp; Digital Twins AI &amp; machine learning Reality Capture ProVis (VR, RT, MR)</div>	<div></div> <div>Software development Compiling ERP</div>	<div></div> <div>Genomics Drug Discovery Data Science / AI Computational Bio/Chem 2D/3D Imaging OEM Integration Medical Research Simulation</div>
<div></div> <div>ThinkStation P5</div>	<div></div> <div>CAD + BIM Product design CAD Rendering/Simulation Reality Capture ProVis (VR, RT, MR)</div>	<div></div> <div>2D/3D animation Compositing Editing Programming</div>	<div></div> <div>Mid-sized machine &amp; deep learning projects Smaller sized AI model training workflows Data Analytics/BI tasks (2M rows)</div>	<div></div> <div>Complex Product Development CAD Rendering/Simulation Reality Capture ProVis (VR, RT, MR)</div>	<div></div> <div>Data Analytics Branch management Fraud detection (data science)</div>	<div></div> <div>Radiology Pathology / Oncology Embedded solutions (OEM) Medical research Entry DSWS / AI</div>
<div></div> <div>ThinkStation P3 Tower</div>	<div></div> <div>CAD + BIM Product design CAD Rendering Intermediate ProVis (VR, MR)</div>	<div></div> <div>2D/3D animation Compositing Editing Programming</div>	<div></div> <div>Data extraction &amp; cleaning Entry model development Data Analytics/BI tasks (2M rows)</div>	<div></div> <div>Product Development CAD Rendering Reality Capture Intermediate ProVis (VR, MR)</div>	<div></div> <div>Mainstream analyst workflows Branch management</div>	<div></div> <div>Radiology Pathology / Oncology Medical Research</div>



# ISV / Software Certifications: Mainstream

## ISV Questionnaire ISV-Based Recommender



Go back

Autodesk, Esri, Bentley,  
SolidWorks, PTC



### ThinkStation P3 Tiny G2

- Up to Intel Core Ultra 9 285 w/ 24 cores
- Up to NVIDIA RTX A1000 graphics
- Up to 128GB DDR5 Memory – 2 DIMM slots / 2-channel
- Up to 4TB PCIe Storage

[Click here for full specs](#)

Autodesk, Esri, Bentley,  
SolidWorks, PTC, Avid, Siemens,  
Barco, McKesson, Advanced  
CAD/CAM:



### ThinkStation P3 Ultra G2

- Up to Intel Core Ultra 9 processor w/ Intel vPro (5.7 GHz, 25 cores)
- Up to NVIDIA RTX 4000 SFF Ada
- Up to 128GB DDR5 memory
- Up to 4x M.2 PCIe SSDs
- Up to 335 TOPS

[Click here for full specs](#)

Autodesk, Esri, Bentley,  
SolidWorks, PTC, CATIA, Avid,  
ANSYS, Siemens, Barco,  
McKesson, Advanced CAD/CAM:



### ThinkStation P3 Tower G2

- 13<sup>th</sup> Gen Intel Core processors up to 24 cores / 5.8GHz
- Up to NVIDIA RTX 5000 Ada 32GB GPU
- Up to 256GB
- Up to 10TB PCIe + 36TB SATA HDD Storage

[Click here for full specs](#)

Autodesk, Esri, Bentley, SolidWorks,  
PTC, CATIA, McKesson, Adobe,  
Avid, ANSYS, Siemens, Barco,  
McKesson:



### ThinkStation P5 TWR

- Intel Xeon W-2400 Series processors up to 24 cores / 4.8GHz
- Up to 2x NVIDIA RTX 6000 Ada 48GB GPUs
- Up to 512GB high-bandwidth DDR5 ECC RAM – 8 DIMM slots / 4-channel
- Up to 20TB PCIe + 36TB SATA HDD Storage

[Click here for full specs](#)

AVID, AUTODESK, Adobe, HyperWorks, AVEVA,  
Siemens, Nemetschek, ANSYS, Schlumberger,  
Barco, Dassault, McKesson, Eizo, PTC:



### ThinkStation P7 Tower / 4U Rack

- Up to one Xeon w903495X w/ 56 cores
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 ECC memory - 8 DIMM slots, 8-channel
- Up to 20TB PCIe + 36TB SATA HDD storage\*\*

[Click here for full specs](#)

AVID, AUTODESK, Adobe, HyperWorks, AVEVA,  
Nemetschek, ANSYS, Schlumberger, Barco,  
Dassault, McKesson, Eizo, PTC, Siemens:



### ThinkStation PX Tower / 5U Rack

- Dual Intel Xeon Scalable processors up to 120 total cores / 4.2GHz
- Up to 4x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 2TB DDR5 ECC memory - 16 DDR5 DIMM slots, 16-channel\*
- Up to 36TB PCIe + 48TB SATA HDD storage\*\*

[Click here for full specs](#)

# ISV / Software Certifications: Performance

## ISV Questionnaire ISV-Based Recommender

AJA, Resolve, Nuke Studio, Matrox, Altair, Autodesk, Dassault, ANSYS, Keyshot, Nemetschek, PTC, Siemens, Halliburton, Schlumberber, Stoneridge Z-Terra, Xtreme/FrontRange:



### ThinkStation P620 Tower

- AMD Ryzen 3 Threadripper PRO 5000-series, up to 64 total cores / 4.5GHz
- Up to 2x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR4-3200 ECC – 8 DIMM Slots
- Up to 16TB PCIe + 50TB SATA HDD storage

[Click here for full specs](#)

AJA, Resolve, Nuke Studio, Matrox, Altair, Autodesk, Dassault, ANSYS, Keyshot, Nemetschek, PTC, Siemens, Halliburton, Schlumberber, Stoneridge Z-Terra, Xtreme/FrontRange:






### ThinkStation P8 Tower / 4U Rack

- Up to one AMD Ryzen 4 Threadripper PRO 9995WX WX-series, 96 cores
- Up to 3x AI-enabled NVIDIA Professional Visualization GPUs
- Up to 1TB DDR5 Memory
- Up to 20TB PCIe + 36TB SATA HDD storage\*\*

[Click here for full specs](#)

*\*\*PCIe & SATA storage mutually exclusive in some cases, consult your workstation specialist for guidance*

# 2025 Desktop Workstation Competitive Landscape

Desktop WS			
Sub Entry 1P	ThinkStation P2 Tower	-	Z1 Tower G1i
Tiny	ThinkStation P3 Tiny	Dell Precision 3280 Compact	Z2 Mini G9
Ultra / SFF	ThinkStation P3 Ultra	Dell 3460 SFF	Z2 G9 SFF
Entry 1P	ThinkStation P3 Tower	Dell Pro Max Tower T2	Z2 Tower G1i
Mainstream 1P	ThinkStation P5	Dell Precision	Z4 G5
Mainstream 2P & High End 1P	ThinkStation P7 ThinkStation P8	Dell Precision 5860 Dell Precision 7875	Z6 G5 Z6 G5-A
High End 2P	ThinkStation PX	Dell Precision 7960	Z8 Fury



# Mobile Workstation



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# ThinkPad Mobile Workstations 2025

Price

## P14s/P16s AMD Entry Price Point



- AMD Krackan R5/R7, Strix R9
- Integrated Graphics
- Up to 2TB Storage, 1x SSD
- Up to 96GB DDR5-5600MHz

## P14s/P16s Entry GPU Mobility



- Intel ArrowLake H Core Ultra 5/7/9
- NVIDIA RTX 500/1000 Blackwell
- Up to 2TB Storage, 1x SSD
- Up to 96GB DDR5-5600MHz

## P16v Mainstream Performance



- Intel ArrowLake H Core Ultra 5/7/9
- Up to NVIDIA RTX 2000 Blackwell
- Up to 4TB Storage, 2x SSD
- Up to 96GB DDR5-5600MHz

## P1 Premium Mobility AI Solution



- Intel ArrowLake H Core Ultra 5/7/9
- Up to NVIDIA RTX 2000 Blackwell
- Up to 16TB Storage, 2x SSD
- Up to 64GB CAMM LPDDR5x 8533MT/s

## P16 Max Performance Desktop Replacement



- Intel ArrowLake HX Core Ultra 5/7/9
- Up to NVIDIA RTX 5000 Blackwell
- Up to 16TB Storage, 2x SSD
- Up to 192GB DDR5-5600MHz
- GPU daughter board

Performance



# ThinkPad Mobile Workstations 2024

Lenovo  
ThinkPad

*2025 product info coming*



	P14s Gen 5	P16s Gen 2	P14s Gen 5	P16s Gen 3	P16v Gen 1	P16v Gen 2	P1 Gen 7	P16 Gen 2
Display	14"	16"	14"	16"	16"	16"	16"	16"
Processor	AMD Ryzen (HS)	AMD Ryzen (U)	Intel Core (H)	Intel Core (H)	AMD Ryzen (HS)	Intel Core (H)	Intel Core (H)	Intel Core i (HX)
Max. Memory	96 GB	64 GB	96 GB	96 GB	64 GB	96 GB	64 GB	192 GB
Max. Graphics	Integrated *	Integrated *	RTX 500 Ada	RTX 500 Ada	RTX 2000 Ada	RTX 3000 Ada	RTX 3000 Ada / GeForce RTX 4090	RTX 5000 Ada / GeForce RTX 4090
Touch Display (opt.)	●	●	—	●	●	●	●	●
Max. SSD Drives	1	1	1	1	2	2	2	2
Ethernet port	●	●	●	●	—	●	—	—
WWAN	5G/4G	4G	—	4G	4G	5G	—	4G
Max. Power supply	65 W USB-C	100 W USB-C	135 W USB-C	135 W USB-C	170 W Slim Tip	170 W Slim Tip	170 W Slim Tip	230 W Slim Tip
Weight (Starting)	1.3 kg	1.7 kg	1.6 kg	1.8 kg	2.2 kg	2.2 kg	1.8 kg	2.95 kg

# Mobile Workstation

*Specific workflow and application requirements should be the initial decision driver for workstations*

**Start with:**

## ThinkPad P1 Gen 7

- + Intel Core Ultra MTL-H
- + USB-A, 3x USB-C, HDMI, Audio, SD Express card reader, SIM
- + Up to 16.0" (3840 x 2400) OLED, 400nits
- + 90Wh Battery
- + [Click here for full specs](#)



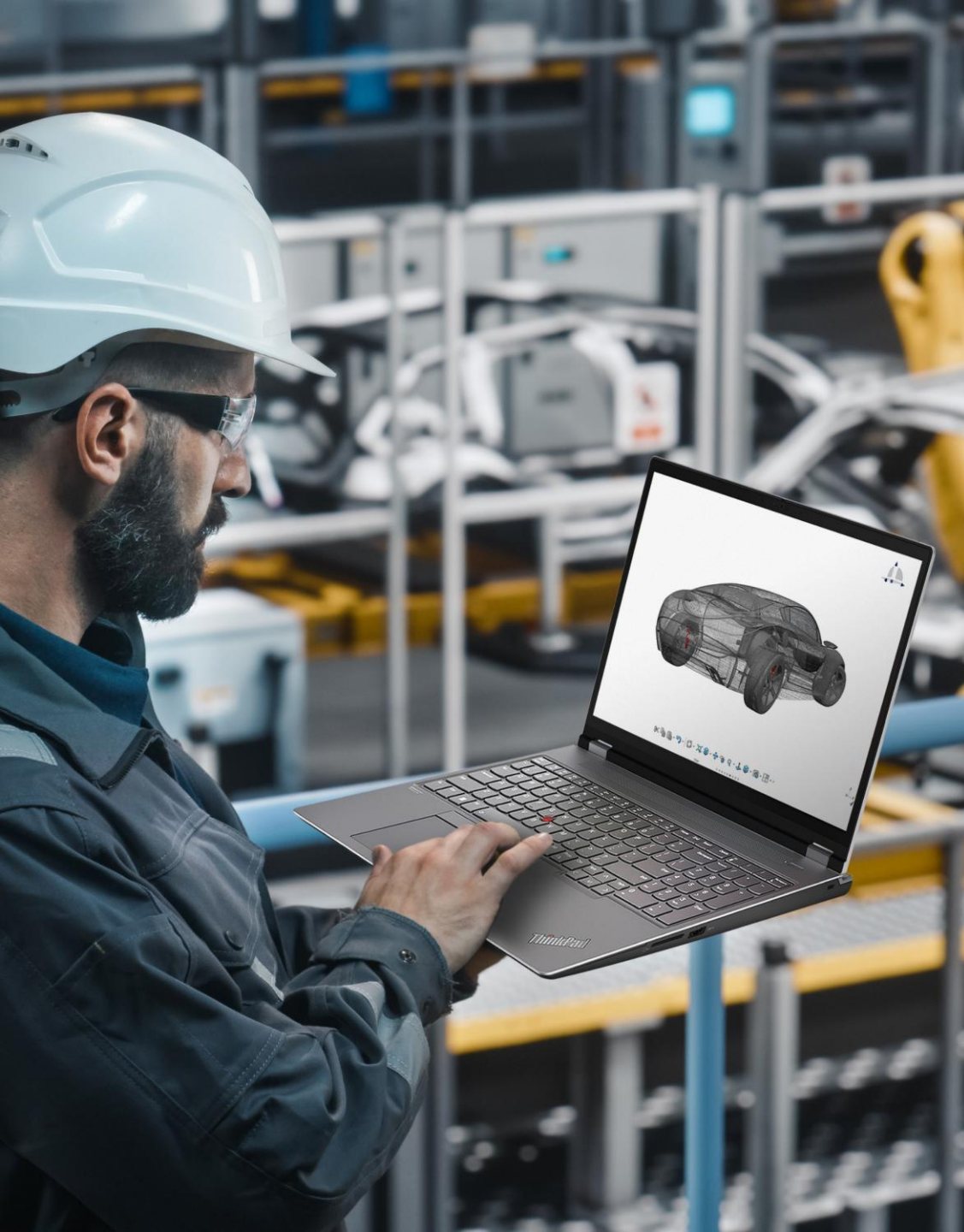
**Lenovo**



**If user requires...**

Ultimate Performance & Config Choice → P16  
Mainstream Performance & AMD Option → P16v  
Entry Performance & AMD Option → P14s





# Desktop-Replacement Performance & Agility

## ThinkPad P16 Gen 2

- 13<sup>th</sup> Gen Intel Core HX-series processors
- Up to NVIDIA RTX 5000 Ada / GeForce RTX 4090 16GB
- 16.0" 16:10 panel, starting at 6.5lbs 30.2mm
- Up to 192GB DDR5 memory - 4 DIMM slots, 2-channel
- Up to 8TB PCIe storage – 2 M.2 slots
- 94Wh battery with Rapid Charge support



# Mainstream Performance & AMD Option:

## ThinkPad P16v Gen 2

- Up to NVIDIA RTX 3000 Ada Generation Laptop GPU
- Up to 96GB 5400MHz DDR5 memory
- Rj45 port

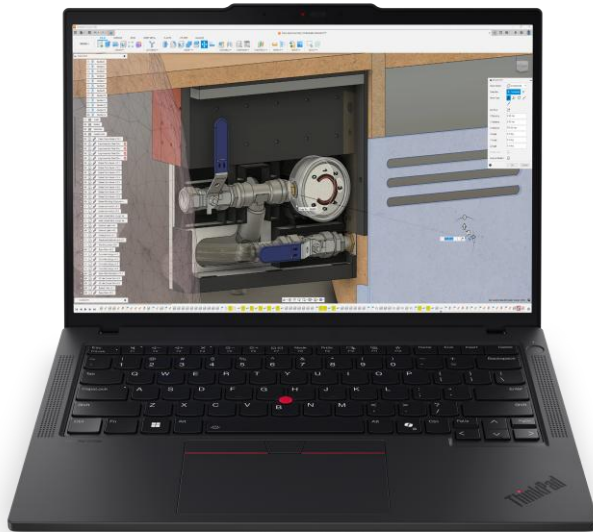


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# Entry Performance & AMD Option

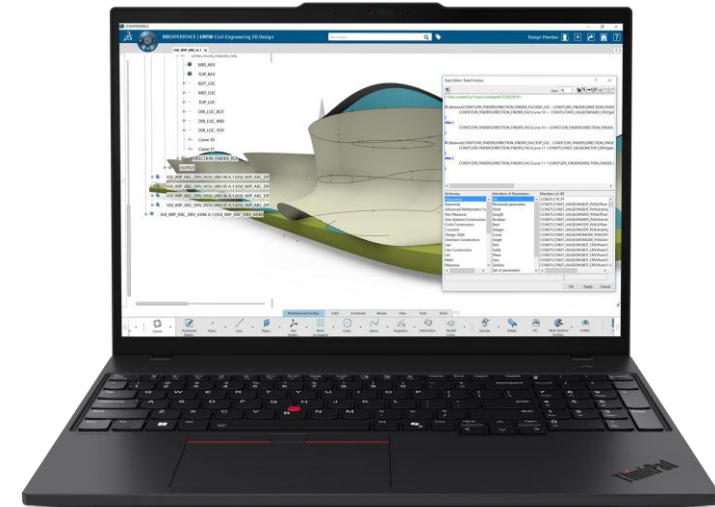


## ThinkPad P14s Gen 6

- AMD Ryzen AI PRO 300 Series
- Up to 80 TOPs – First Copilot + PC certified workstation
- Up to 96GB DDR5 memory
- Optional 14" 2.8k OLED display

[Click here for specs](#)

[Click here for services](#)



## ThinkPad P16s Gen 4




- AMD Ryzen AI PRO 300 Series
- Up to 80 TOPs efficient AI performance - First Copilot +PC certified workstation
- Up to 96 DDR5 memory
- Optional 14" 2.8k OLED display

[Click here for specs](#)

[Click here for services](#)



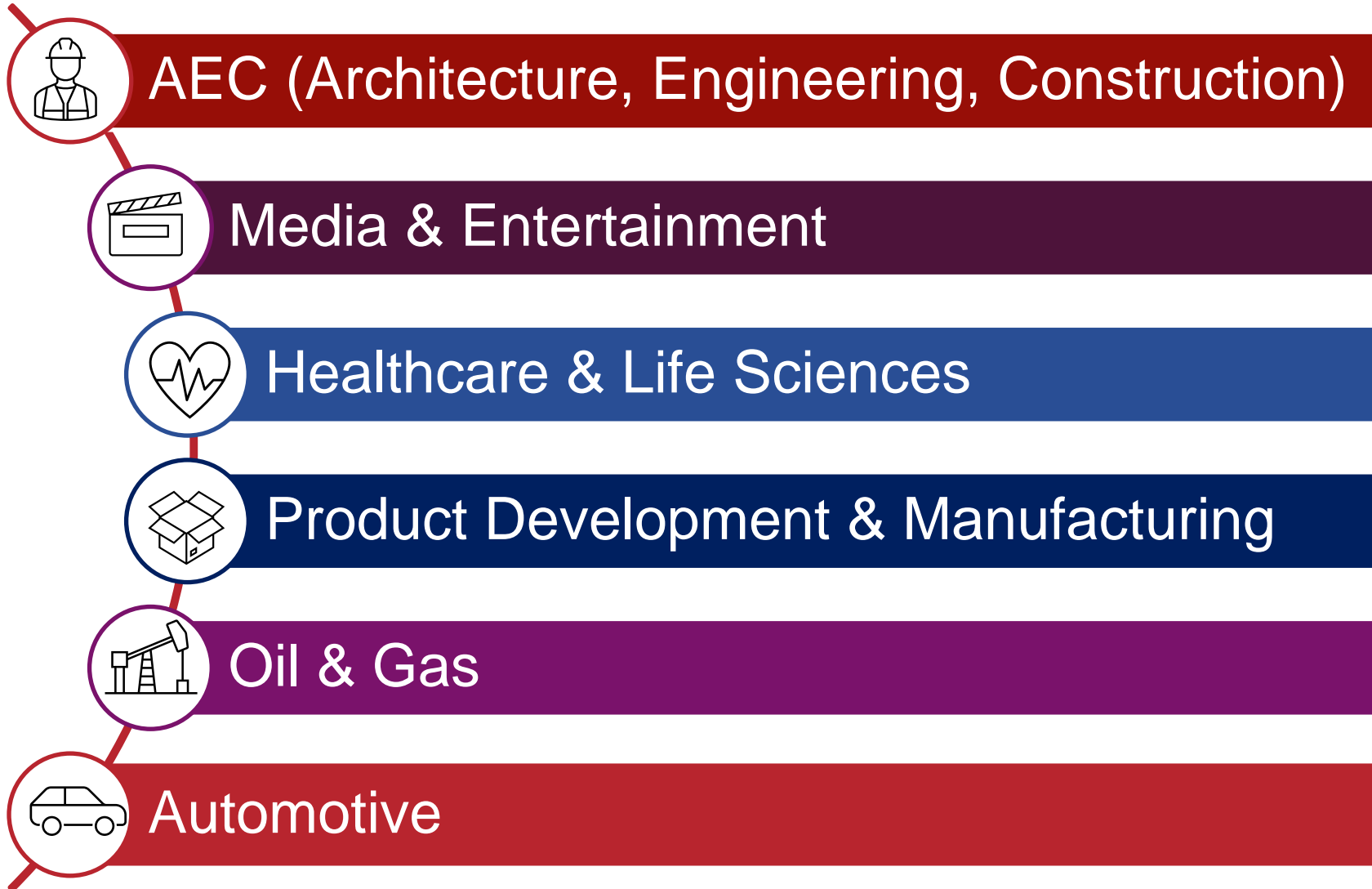
# 2025 Mobile Workstation / P Series Competitive Landscape

Mobile WS			
18" Performance	-	Dell Pro Max 18 Plus	ZBook Fury G1i 18
16" Performance	ThinkPad P16 Gen 2	Dell Pro Max 16 Plus	ZBook Fury G1i 16
16" Premium T&L	ThinkPad P1 Gen 7	Dell Pro Max 16 Premium	Zbook Studio G11
16" Mainstream	ThinkPad P16v i Gen 2 ThinkPad P16v AMD Gen 1	Dell Precision 3591	ZBook X G1i 16 Zbook Power G11a 16
16" Entry	ThinkPad P16s i Gen 3 ThinkPad P16s AMD Gen 4	Dell Pro Max 16 Dell Pro Max 16 AMD	ZBook 8 G1i 16
14" Premium T&L	-	Dell Pro Max 14 Premium	ZBook Ultra G1a 14
14" Entry	ThinkPad P14s i Gen 5 ThinkPad P14s AMD Gen 6	Dell Pro Max 14 Dell Pro Max 14 AMD	Zbook 8 G1i 14 Zbook 8 G1a 14

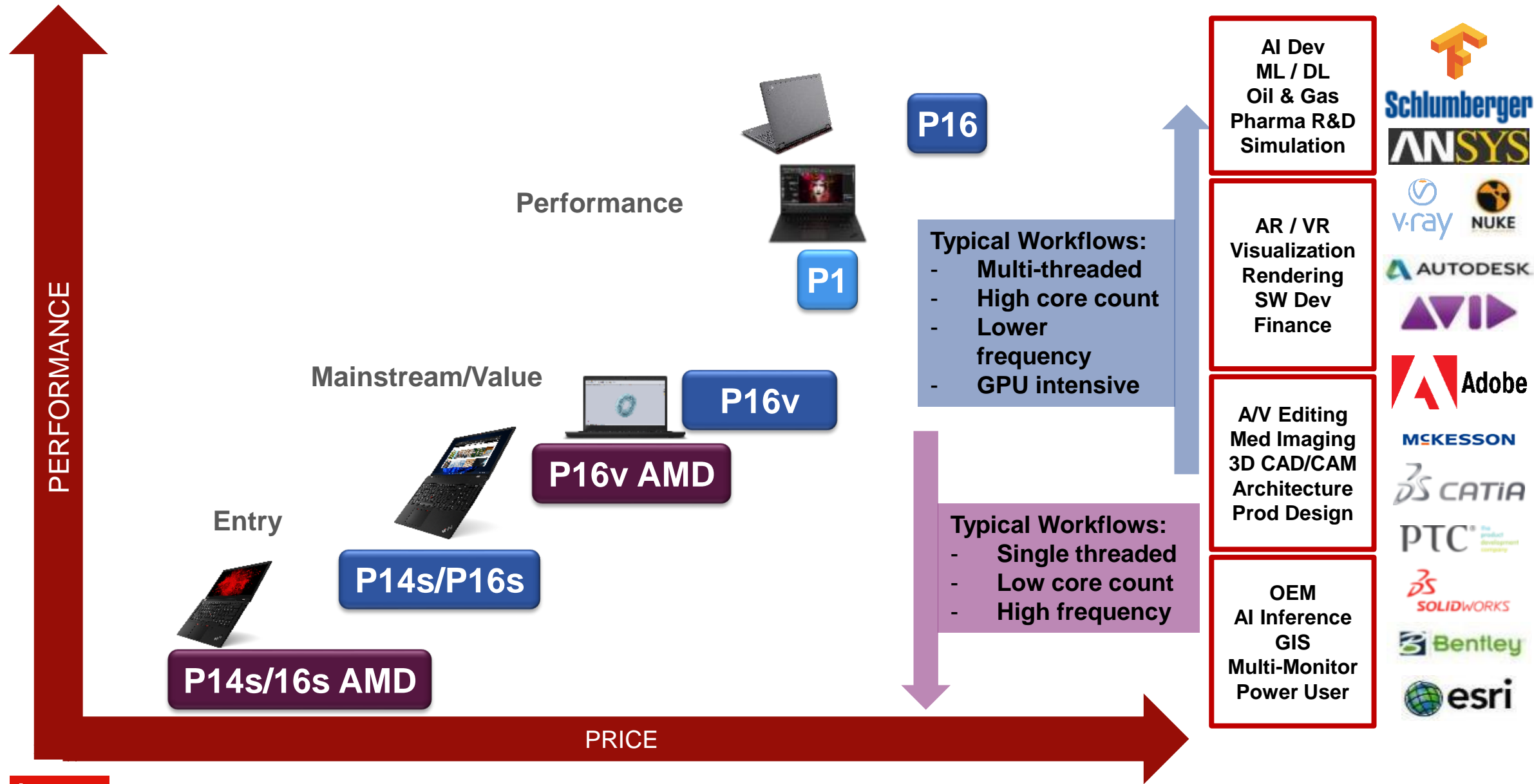
# Mobile Workstation User Persona Guide



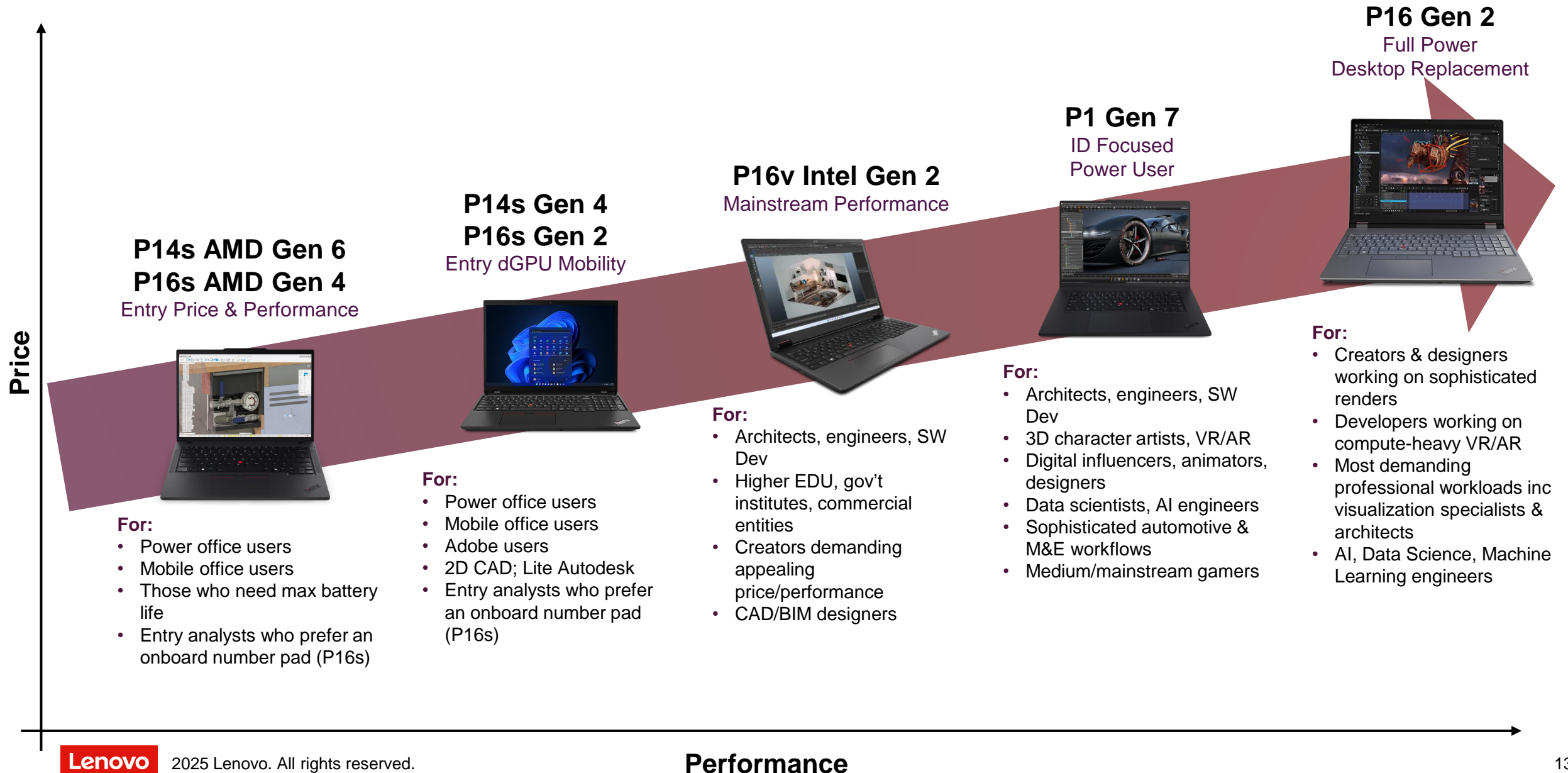
# Key Focus Verticals



# Lenovo Mobile Workstation Portfolio Positioning



# Mobile Workstation User Personae





# ThinkPad P16 Gen 2- Performance Unpacked



## Industry Users

- Architects
- Visualization specialists
- Data scientists
- A.I. engineers
- 3D designers
- SW/game developers
- Higher education
- CAD/BIM Designers
- Rendering artists/creators
- Computational chemists and biologists
- Radiologists



## Common Use Cases / Workflows

- Compute heavy AR/VR/XR
- Sophisticated rendering
- Data science
- A.I. machine learning
- 2D, 3D, CAD/CAM/BIM
- Driving a diagnostic display



## Standout Features

- Up to Intel® Core™ i9-13980HX or Core i7-14700HX
- Up to Windows® 11 Pro
- Up to NVIDIA® RTX 5000 Ada Generation Laptop GPU
- Up to 192GB DDR5 Non-ECC or 128GB DDR5 ECC, 4x SO-DIMM
- Up to 2x 4TB M.2 PCIe® NVMe® SSD with RAID 0/1 support
- Up to 16.0" (3840x2400) OLED, 400nits, OGM touch, 100% DCI-P3, Dolby Vision®, HDR True Black 500, Factory Color Calibration

# ThinkPad P1 - Premium Power, True Mobility



## Industry Users

- Architects
- Media and Entertainment
- Digital influencers
- Engineers
- Higher education
- SW/Game Developers
- CAD/BIM Designers
- Artists/Creators/Designers
- Computational chemists/biologists

## Common Use Cases / Workflows

- Adobe Suite; video/photo editing
- 2D, 3D, CAD/BIM
- SW development
- Game development
- AR/VR/XR

## Standout Features


- Up to Intel® Core™ Ultra 9 185H
- Up to Windows® 11 Pro
- Up to NVIDIA® RTX 3000 Ada or GeForce RTX 4070
- Up to 64GB LPDDR5X LPDDR5x-7500
- Up to 2x 4TB M.2 PCIe® NVMe® SSD with RAID 0/1 support
- Up to 16.0" (3840x2400) OLED, 400nits, 100% DCI-P3, Factory Color Calibration, Dolby Vision®, HDR 400, Add On Film Touch

# ThinkPad P16v Gen2 - Accessible Power



## Industry Users

- Architects
- Engineers
- SW developers
- Higher education
- CAD/BIM designers
- Artists/Creators
- Government
- Small and medium businesses
- Radiologists
- Pathologists
- Research scientists



## Common Use Cases / Workflows

- Adobe Suite; Video/photo editing
- 2D & 3D CAD/CAM/BIM
- Design and modeling
- SW development
- Presentation and remote collaboration
- High resolution external displays
- Power MS Office user
- Offloading applications on to discrete graphics



## Standout Features

Up to Intel® Core™ Ultra 9 185H  
Up to Windows® 11 Pro  
Up to NVIDIA® RTX 3000 Ada Generation Laptop GPU  
Up to 16.0" WQUXGA (3840x2400) IPS, 800nits, 100% DCI-P3, TÜV Low Blue Light, Eyesafe® Certified 2.0, X-Rite® Factory Color Calibration, Dolby Vision®, DisplayHDR™ 400

# ThinkPad P16v Gen 1AMD - Accessible Power



## Industry Users

- Architects
- Engineers
- SW Developers
- Small and medium businesses
- Higher education
- CAD/BIM designers
- Artists/creators
- Government
- Radiologists
- Pathologists
- Research scientist



## Common Use Cases/Workflows

- Adobe Suite; video/photo editing
- 2D, 3D, CAD/CAM/BIM
- Design and Modeling
- SW Development
- Presentations and remote collaboration
- High resolution external displays
- Power MS Office user



## Standout Features

- AMD Ryzen PRO 7000-H (up to 8 cores)
- Up to NVIDIA RTX 2000 Ada (8GB)
- Up to 64GB Max
- 4TB PCIe Gen 4 M.2 storage
- WQUXGA (UHD+) with HDR400, Dolby Vision, and X-Rite factory color calibration
- Larger 90Wh battery
- Brighter 800nit UHD+ display with Low Blue Light Eyesafe certification
- P16v has 96GB max RAM compared to HP competitive platform
- P16v has a better thermal assembly (dual fan v. single fan) compared to Dell competitive platform
- Longer battery life compared to Intel P16v
- Cleaning and disinfecting statement along with Lenovo Quick Clean Application

# ThinkPad P16s Intel - On-the-Go Power and Performance



## Industry Users

- K-12 CTE Students
- Small/medium businesses
- Developers
- Clinicians

## Common Use Cases/Workflows

- Adobe users
- 2D CAD/CAM
- High School CTE
- Presentations and remote collaboration
- Heavy Excel usage
- Data entry due to 10 key number pad
- Clinical cart integration
- EHR data entry

## Standout Features

- Up to Intel® Core™ Ultra 9 185H
- Up to Windows® 11 Pro
- Up to NVIDIA® RTX 500 Ada Generation 4GB GDDR6
- Up to 16.0" WQUXGA (3840x2400) IPS, 400nits, 100% DCI-P3, DisplayHDR™ True Black 500, Dolby Vision®, TÜV Low Blue Light, Eyesafe®, X-Rite® factory color calibration



# ThinkPad P14s Gen 5 Intel - Lenovo's Lightest Mobile Workstation



## Industry Users

- Architects, designers, engineers (light duty 2D CAD)
- Personas viewing CAD data (C-Suite Manufacturing, Procurement, QA)
- K-12 CTE Students
- Developers
- Clinicians
- Remote teleradiology
- Light duty remote patient monitoring due to video monitoring/GPUs



## Common Use Cases/Workflows

- Adobe users
- 2D CAD (light duty auto CAD LT)
- Highschool CTE
- Financial analysis
- EHR data entry



## Standout Features

Up to Intel® Core™ Ultra 9 185H  
Up to Windows® 11 Pro  
Up to NVIDIA® RTX 500 Ada Generation 4GB GDDR6  
Brand new 14.5" display, up to 3K 430nits, 100% DCI-P3  
Standard support for TÜV Low Blue Light, Eyesafe® Certified 2.0

# ThinkPad P16s Gen 2 AMD - On-the-Go Power and Performance



## Industry Users

- K-12 CTE Students
- Small/medium businesses
- Developers
- Clinicians

## Common Use Cases/Workflows

- Adobe users
- 2D CAD/CAM
- High School CTE
- Presentations and remote collaboration
- Heavy MS Office usage
- HER data entry

## Standout Features

- Up to AMD Ryzen™ 7 PRO 7840U
- Up to Windows® 11 Pro
- Up to AMD Radeon™ 780M Graphics (integrated)
- Up to 64GB LPDDR5x
- Up to 1x 2TB M.2 PCIe® NVMe® SSD

# ThinkPad P14s Gen 6 AMD - Lenovo's Lightest Mobile Workstation



## Industry Users

- K-12 CTE Students
- Small/medium businesses
- Developers
- Clinicians
- Light duty remote patient monitoring due to video monitoring/GPUs

## Common Use Cases/Workflows

- Adobe users
- 2D CAD/CAM
- Highschool CTE
- Database Management (Excel)
- Financial analysts
- EHR data entry

## Standout Features

- AMD Ryzen™ AI PRO 300 Series processors deliver up to 80TOPS of efficient AI performance
- Supports up to 96GB DDR5 memory for seamless multitasking
- First Copilot+ PC certified workstation, optimized for AI workflows
- Optional 14" 2.8K OLED display, 100% DCI-P3 color gamut

# ISV Certifications by Vertical

## AEC

- Autodesk [AutoCAD and Revit]
- Bentley
- Esri
- Nemetschek Group
- Hexagon
- Dassault Systems [SolidWorks, Catia, and Simulia]
- PTC
- Trimble
- Lecia Geosystems
- Faro
- Key Shot
- Unreal Engine
- Twinmotion
- Siemens

## Media & Entertainment

- Adobe
- Autodesk [3ds Max and Maya]
- Maxon
- Pixologic
- Unreal Engine

## Healthcare & Life Sciences

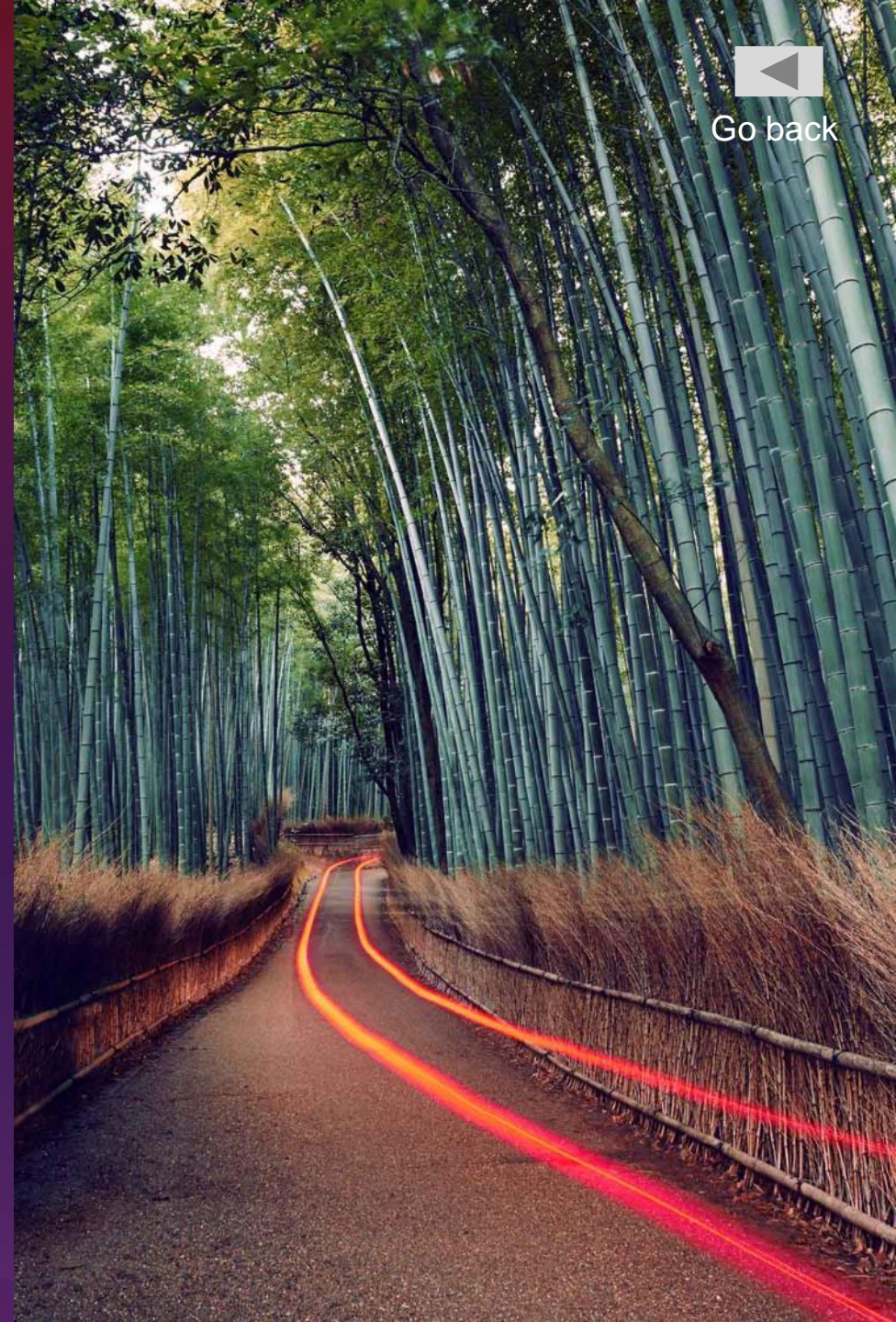
- Vantari VR
- Namome
- Luxsonic
- Touch of Life
- Epic
- Cerner
- Dassault Systems [Simulia and BIOVIA]
- Allscripts



# Docking Stations




Go back





# Lenovo Dock Portfolio Overview & Upcoming Transition (Starting August 2025)



**What's this icon?**  
IoT Dock (Smart Dock): Cloud-based intelligent IT tool for easy remote management

**What's different as you upgrade models?**  
Number of monitors it can support (1-4); Power delivered to PC; Performance (refresh rate/ resolution/resolution/data transfer speed); Ports available; IoT smart

## New compact "light" docks!

- 

Lenovo USB-C Dual Display Travel Dock  
40B90100US (w/ adapter)  
40B90000US (w/o adapter)  
Available Now (EOL 12.2027)
- 

Lenovo GaN Power X9 Charging Dock  
40BD0065US  
Available Now EOL 4.2028
- 

Lenovo USB-C Slim Travel Dock ["single display travel dock"]  
4X11N40213  
Available Now (EOL 12.2027)

  
ThinkPad Universal TBT4 Dock  
40B00135US  
Available Now (EOL 8.2026)

  
ThinkPad Hybrid USB-C with USB-A Dock  
40AF0135US  
Available Now (EOL 12.2027)

  
ThinkPad Universal USB-C Dock (w/ 90W Adapter)  
40AY0090US  
Available Now (EOL 3.2028)

  
ThinkPad Universal USB-C Dock (w/ 135W Adapter)  
40AY0135US  
Available Now (EOL 6.2026)

**NEW SS 10.2025**  
ThinkPad USB4 Dock  
(100W adapter / 65W PD)  
PN TBD

  
ThinkPad TBT4 Workstation Dock  
40B00300US  
Available Now (EOL 8.2026)

  
ThinkPad TBT4 Smart Dock  
40B10135US  
Available Now (EOL 12.2025)

  
ThinkPad Universal USB-C Smart Dock  
40B20135US  
Available Now (EOL 12.2025)

**NEW SS 9.2025**  
ThinkPad Thunderbolt5 Smart Dock  
(265W adapter / 180W PD)  
40BC0135US

**NEW SS 9.2025**  
ThinkPad Thunderbolt4 Smart Dock G2  
(135W adapter / 100W PD)  
40BE0135US

**NEW SS 8.2025**  
ThinkPad USB4 Smart Dock  
(135W adapter / 100W PD)  
40BC0135US

Travel & Entry  
**GOOD**

Core Professional  
**BETTER**

Workstation and IoT Smart  
**BEST**

# Lenovo Docking Solutions

## Suggestions by Model

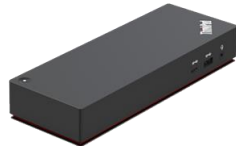
	Thunderbolt					
USB-C						
ThinkBook	E - Series	L - Series	T - Series	X - Series	X1 - Series	P - Series



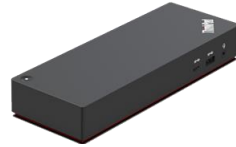
Dual Display Travel Dock  
40B90100xx



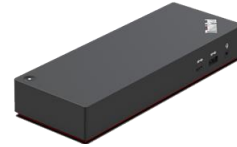
Dual Display Travel Dock  
40B90100xx



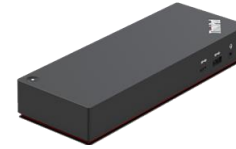
Universal USB-C Dock  
40AY0090xx



Universal USB-C Dock  
40AY0090xx



Universal USB-C Dock  
40AY0090xx



Universal USB-C Dock  
40AY0090xx



Universal Thunderbolt4 Dock  
40B00135xx



Universal Thunderbolt4 Dock  
40B00135xx



Universal Thunderbolt4 Dock  
40B00135xx



Thunderbolt 4 Workstation Dock  
40B00300xx

# Docking Portfolio 2025 Specifications



	USB 3 BASED					USB 4 / THUNDERBOLT BASED		
	ThinkPad Hybrid USB-C with USB-A Dock	Lenovo USB-C Slim Travel Dock	Lenovo USB-C Dual Display Travel Dock	ThinkPad Universal USB-C Dock	ThinkPad Universal USB-C Smart Dock	ThinkPad Universal Thunderbolt 4 Dock	ThinkPad Universal Thunderbolt 4 Smart Dock	ThinkPad Thunderbolt 4 Workstation Dock
P/N	40AF0135xx	4X11N40212	40B90000WW 40B90100xx	40AY0090xx / 40AY0135xx	40B20135xx	40B00135xx	40B10135xx	40B00300xx
Video ports	2x DP 1.2 2x HDMI 2.0	1x HDMI 2.0	1x DP 1.4 1x HDMI 2.0	2x DP 1.4 1x HDMI 2.0	2x DP 1.4 1x HDMI 2.0	2x DP 1.4 1x HDMI 2.1 1x TB4	2x DP 1.4 1x HDMI 2.1 1x TB4	2x DP 1.4 1x HDMI 2.1 1x TB4
Maximum Number of Displays	2 via DisplayLink	1	2	3	3	4	4	4
Power Adapter	135 W	—	100 W (optional)	90 / 135* W	135 W	135 W	135 W	300 W
Maximum Power for Notebook Charging	90 W	65 W	65 / 100* W	65 / 100* W	100 W	100 W	100 W	230 / 100 W
Ethernet Port / vPro support	● / —	— / —	● / —	● / —	● / —	● / ●	● / ●	● / ●
Firmware Updates via Lenovo Dock Manager	○	—	—	●	●	●	●	●
Firmware Updates via Cloud	—	—	—	—	●	—	●	—
Warranty	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years

\* 135 W power supply also sold separately.

# Docking Station

## Start with:



OR



### ThinkPad Universal USB-C Dock (40AY0090US)

- Supports max 3 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSBC
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 90W power supply
  - 135W supply also supported

### ThinkPad Universal USB-4 Smart Dock (40BC0135US)

- Brand New Smart IoT provide the Next Gen Cloud-Based Remote Dock Management
- 2 x DP 1.4, 1x HDMI2.1, 1 x USB-C full function video port (5V 1.5A)
- 4 x USB-A 3.2 Gen2, 5V0.9A (1 AOU BC 1.2, 5V2.4A ), 1 x USB-C 3.2 Gen2, 5V1.5A (1 AOU 5V x 1.5A), 1 x Slim Tip Power-In port
- 1Gb Ethernet, support WOL, PXE Boot, MAC address pass thru on ThinkPad Notebooks
- 100W Slim Tip adapter supporting 65W to notebook (design with up to 100W PD 3.1 max power delivery to Notebook with 135W power adapter)

*Works with almost every Lenovo commercial notebook except for high-end P series (that need more power) and low-end V series (that don't have a USBC port).*

## If the customer wants...

Compatible with high-end P series Workstation

- ThinkPad Universal Thunderbolt 4 Workstation Dock
- ThinkPad Thunderbolt 5 Smart Dock

Thunderbolt Dock/support for 4 displays

- ThinkPad Universal Thunderbolt 4 Dock
- ThinkPad Universal Thunderbolt 4 Smart Dock Gen 2 7500

Mixed fleet of notebooks with some USB-C and some only USB-A

- ThinkPad Hybrid USB-C with USB-A Dock

# Compatible with High-End P Series Workstation



## ThinkPad Universal Thunderbolt 4 Workstation Dock (40B00300US)

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock slot
- Comes with 300W power supply



## ThinkPad Thunderbolt 5 Smart Dock (40BA0265US)

- Intel Evo and Intel Thunderbolt certified Smart Dock
- vPro support
- Brand New Smart IoT provide the Next Gen Cloud-Based Remote Dock Management with LAFM.
- 3 x USB-A Gen 2 10Gbps data, 5V x 0.9A (1 AOU, 5V x 2.4A), 2 x USB-C data port (2 AOU 10Gbps, 5V x 3A power for charging), 1 x USB-C Power-In port
- 3.5mm Combo Audio, VESA support and Dual Kensington lock slot
- 2.5Gb Ethernet, support WOL, PXE Boot, MAC address pass through on ThinkPad Notebooks
- Integrated 1m Thunderbolt 5 cable
- 2m TBT5 Active Re-Driver cable (Standalone cable)



# Thunderbolt Dock / Support for 4 Displays



## ThinkPad Universal Thunderbolt 4 Dock (40B00135US)

- Supports max 4 external displays
- Video ports: 2xDP1.4, 1xHDMI2.0, 1xTBT4
- Downstream ports: 4xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Microsaver K-Lock & NanoSaver lock port
- Comes with 135W power supply



## ThinkPad Universal Thunderbolt 4 Smart Dock Gen 2 7500 (40BE0135US)

- Intel Evo and Intel Thunderbolt certified smart dock with up to 100W PD 3.1 max power delivery to notebook through integrated & repairable cable
- Brand New Smart IoT provide the Next Gen Cloud-Based Remote Dock Management
- 2 x DP 1.4, 1x HDMI 2.1, 1 x TBT 4 Downstream video port (5V3A)  
4 x USB-A 3.2 Gen2, 5V0.9A (1 AOU BC 1.2, 5V2.4A ), 2 x USB-C 3.2 Gen2, 5V1.5A (2 AOU 5V x 3A), 1 x Slim Tip Power-In port  
2.5Gb Ethernet, support WOL, PXE Boot, MAC address pass thru on ThinkPad Notebooks



## ThinkPad Hybrid USB-C with USB-A Dock (40AF0135US)

- Supports max 2 external displays
- Video ports: 2xDP1.2, 2xHDMI2.0
- Downstream ports: 5xUSB-A, 1xUSB-C
- 3.5mm audio port, 1xGbE ethernet
- Comes with 135W power supply

# Smart Collaboration

**Lenovo**

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# ThinkSmart Portfolio

Lenovo  
ThinkSmart



Hub



Core



One Pro



Dock



IP  
Controller



Core



Google Meet  
Series One



Cam



Bar  
180



ThinkSmart  
Manager

Available with   

Systems

Accessories

Software

# Conference Room Configurator

**DESIGN:** Perfect combination of tools and environment from our full Smart Collaboration portfolio

**MIX:** Best-in-breed technology, industry-leading unified communication platforms, and professional services

**DISCOVER:** Swap between different options for room size, type, and devices.

[Try it yourself here](#)





# ThinkSmart room system portfolio



ThinkSmart Core Gen 2  
+ Controller



ThinkSmart Core Gen 2  
Full Room Kit



ThinkSmart Hub



ThinkSmart  
One + Controller



ThinkSmart  
Tiny Kit



BYOD Solutions

Focus						
Small						
Medium						
Large						
Extra large with custom partners* (25' or larger)						

# Platform Type:

**Microsoft Teams**



**Zoom**



**Google Meet**



# Room Size: Microsoft Teams / Zoom



Go back

**PERSONAL**  
(1-2 people)

**SMALL**  
(2-6 people)

**MEDIUM**  
(6-10 people)

**LARGE**  
(10-20 people)

# Microsoft Teams / Zoom: Personal Room (1 - 2 people)



## BYOD Solutions

- Bring your own device and run meetings with professional AV
- Multiple UC possibilities ( Teams, Zoom, Webex, google Meet, etc.)
- Plug-and-play convenience



## ThinkSmart One Pro

- Stereo speakers with 8-microphone array for 180-degree coverage, including echo and noise cancellation
- FHD camera with 100-degree horizontal FOV and high frame rates
- Built-in compute with Windows IOT
- 11<sup>th</sup> Gen Intel Core i5-1145G7E
- Up to 16GB DDR4-3200
- [Click here for more information](#)

# Microsoft Teams / Zoom: Small Room (2 - 6 people)



## ThinkSmart Core Gen 2 & Controller

- Maximum reliability and 24/7365 operation
- Up to Intel Core Ultra 7 165H
- Up to 32GB DDR5 6500 SODIMM
- Intel Arc Graphics (Integrated)
- 256GB SSD
- [Click here for more information](#)



## ThinkSmart Hub Gen 2

- Up to Intel Core Ultra 7 165H
- Up to 32GB DDR5 5600 SODIMM
- 256GB SSD
- Intel Arc Graphics (Integrated)
- Rotatable 10.1" touchscreen display
- [Click here for more information](#)



## ThinkSmart One Pro

- Stereo speakers with 8-microphone array for 180-degree coverage
- FHD camera with 100-degree horizontal FOV and high frame rates
- Built-in compute with Windows IOT
- 11<sup>th</sup> Gen Intel Core i5-1145G7E
- Up to 16GB DDR4-3200
- [Click here for more information](#)



# Microsoft Teams / Zoom: Medium Room (6 - 10 people)



## ThinkSmart Core Gen 2 & Controller

- Maximum reliability and 24/7/365 operation
- Up to Intel Core Ultra 7 165H
- Up to 32GB DDR5 6500 SODIMM
- Intel Arc Graphics (Integrated)
- 256GB SSD
- [Click here for more information](#)



## ThinkSmart Hub Gen 2

- Up to Intel Core Ultra 7 165H
- Up to 32GB DDR5 5600 SODIMM
- 256GB SSD
- Intel Arc Graphics (Integrated)
- Rotatable 10.1" touchscreen display
- [Click here for more information](#)



## ThinkSmart Core Gen 2 Full Room Kit

- High performance video, audio and compute w/ AI-capabilities
- Hardware, software, management, services all included
- One SKU to order, one box delivered, one easy solution to install
- Preloaded w/ ThinkSmart Manager



## ThinkSmart One Pro

- Stereo speakers with 8-microphone array for 180-degree coverage
- FHD camera w/ 100-degree horizontal FOV & high frame rates
- Built-in compute w/ Windows IOT
- 11<sup>th</sup> Gen Intel Core i5-1145G7E
- Up to 16GB DDR4-3200
- [Click here for more information](#)

# Microsoft Teams / Zoom: Large Room (10 - 20 people)



## ThinkSmart Core Gen 2 & Controller

- Maximum reliability and 24/7/365 operation
- Up to Intel Core Ultra 7 165H
- Up to 32GB DDR5 6500 SODIMM
- Intel Arc Graphics (Integrated)
- 256GB SSD
- [Click here for more information](#)



## ThinkSmart Core Gen 2 Full Room Kit

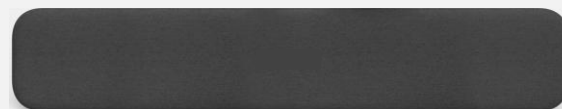
- High performance video, audio and compute w/ AI-capabilities
- Hardware, software, management, services all included
- One SKU to order, one box delivered, one easy solution to install
- Preloaded w/ ThinkSmart Manager



# Google Meet: Room Kit (6 - 10 people)



**MEET COMPUTE SYSTEM**



**SMART AUDIO BAR**



**TOUCH CONTROLLER**



**SMART CAMERA**



**MIC POD**

- **All 5 components**
- **Touch controller**
- **1 mic pod**
- **Chrome OS**

Smarter  
technology  
for all

Lenovo

thanks.



## Enterprise NB

[X1 Carbon Gen 13](#)

[X1 2-in-1 Gen 10](#)

[X9-14 Gen 1](#)

[X9-15 Gen 1](#)

[X13 Gen 6: Intel](#)

[X12 Detachable Gen 2](#)

[T14 Gen 6: Intel & AMD](#)

[T16 Gen 4: Intel & AMD](#)

[T14s Gen 6: Intel, AMD, Qualcomm](#)

[T14s 2-in-1 Gen 1](#)

[L13 Gen 6: Intel & AMD](#)

[L13 2-in-1 Gen 6: Intel & AMD](#)

[L14 Gen 6: Intel & AMD](#)

[L16 Gen 2: Intel & AMD](#)

## SMB NB

[E14 Gen 7: Intel & AMD](#)

[E16 Gen 3: Intel & AMD](#)

[TB13x Gen 4 IMH](#)

[TB14 Gen 8: IAL & IRL](#)

[TB14 2-in-1 G5 IAU](#)

[TB16 Gen 8: IRL & IAL](#)

[TB16p G6: ADR & IAX](#)

[TB Plus Rollable Gen 6](#)

[V14 Gen 5: IRL](#)

[V15 Gen 6: ITN](#)

## Desktops

[Neo 50q Gen 5](#)

[M70q Tiny Gen 6](#)

[M75q Tiny Gen 5](#)

[M90q Tiny Gen 6](#)

[M70s Gen 6](#)

[M75s Gen 5](#)

[M90s Gen 6](#)

[Neo Ultra Gen 2](#)

[Neo 50s Gen 5](#)

[Neo 55s Gen 6](#)

[M70t Gen 6](#)

[M75t Gen 5](#)

[M90t Gen 6](#)

[neo 50t Gen 6](#)

[M70a Gen 6](#)

[M90a Gen 6](#)

[M90a Pro Gen 6](#)

[Neo 50a 24 Gen 5](#)

[Neo 50a 27 Gen 5](#)

[Neo 55a 24 Gen 6](#)

[ThinkEdge SE10](#)

[ThinkEdge SE30](#)

[ThinkEdge SE50](#)

[ThinkEdge SE70](#)

[TIO 27"](#)

## WorkStation

[ThinkPad:](#)

[P1 Gen 7](#)

[P14s Gen 6 \(AMD\)](#)

[P14s Gen 5 \(Intel\)](#)

[P16 Gen 2](#)

[P16s Gen 4 \(AMD\)](#)

[P16s Gen 3 \(Intel\)](#)

[P16v Gen 2](#)

[ThinkStation:](#)

[P2 Tower Gen 2](#)

[P3 Tiny Gen 2](#)

[P3 Tower Gen 2](#)

[P3 Ultra SFF Gen 2](#)

[P5](#)

[P620](#)

[P7](#)

[P8](#)

[PX](#)

## Smart Collaboration:

[ThinkSmart Core Gen 2 for Zoom](#)

[ThinkSmart Core Gen 2 for Microsoft Rooms](#)

[ThinkSmart One for Microsoft Team Rooms](#)

[ThinkSmart One for Zoom](#)

[ThinkSmart Tiny Kit](#)

[ThinkSmart Hub](#)

[ThinkSmart View Plus](#)



# Quick Reference Guide: Mobile / Hybrid Workers

Customer Want	Product	Specs	Services
<i>Start with →</i>	X1 Carbon	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Convertible / Hybrid Model</b>	X1 2-in-1	<a href="#">Click here</a>	<a href="#">Click here</a>
	L 13 2-in-1	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Premium Mainstream</b>	T14s	<a href="#">Click here</a>	<a href="#">Click here</a>
	T14	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Premium Aesthetic</b>	X9	<a href="#">Click here</a>	
<b>14" Screen &amp; Serviceability</b>	T14	<a href="#">Click here</a>	<a href="#">Click here</a>
	L14	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>13" Smaller Screen</b>	X13	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>High Performance</b>	P1	<a href="#">Click here</a>	<a href="#">Click here</a>
	P16v	<a href="#">Click here</a>	<a href="#">Click here</a>
	P16	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Tablet</b>	X12 Detachable	<a href="#">Click here</a>	<a href="#">Click here</a>
	X1 2-in-1	<a href="#">Click here</a>	<a href="#">Click here</a>

# Quick Reference Guide: Admin / Office Workers

Customer Want	Product	Specs	Services
<i>Start with →</i>	T14	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Best User Experience / Versatility</b>	X1 2-in-1	<a href="#">Click here</a>	<a href="#">Click here</a>
	X1 Carbon	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Higher Performance &amp; Graphic</b>	P14s	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>14" Alternatives</b>	T14s	<a href="#">Click here</a>	<a href="#">Click here</a>
	L14	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Productivity, Performance, Mobility</b>	T16	<a href="#">Click here</a>	<a href="#">Click here</a>
	L16	<a href="#">Click here</a>	<a href="#">Click here</a>
<b>Price Friendly</b>	L14	<a href="#">Click here</a>	<a href="#">Click here</a>
	L16	<a href="#">Click here</a>	<a href="#">Click here</a>

# Quick Reference Guide: Power Users

Customer Want	Product	Specs	Services
<i>Start with →</i>	P14s	<a href="#">Click here</a>	<a href="#">Click here</a>
Most powerful performance	P16	<a href="#">Click here</a>	<a href="#">Click here</a>
Premium Power + Mobility	P1	<a href="#">Click here</a>	<a href="#">Click here</a>
Smaller Screen	P14s	<a href="#">Click here</a>	<a href="#">Click here</a>
Value Focused	P16v	<a href="#">Click here</a>	<a href="#">Click here</a>
Entry price point AMD options	P14s	<a href="#">Click here</a>	<a href="#">Click here</a>
	P16s	<a href="#">Click here</a>	<a href="#">Click here</a>
Creator Flexibility, No GPU	X1 2-in-1	<a href="#">Click here</a>	<a href="#">Click here</a>